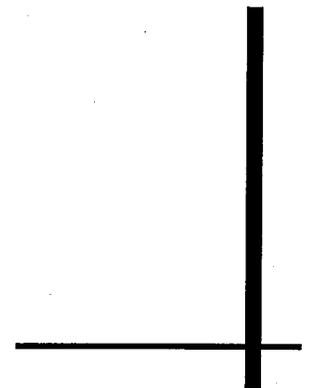
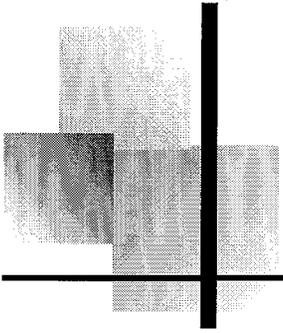
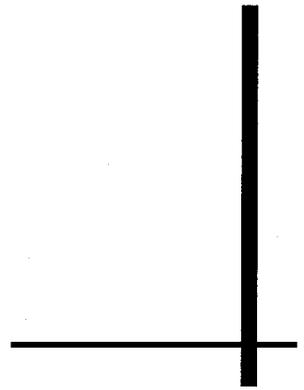


DETAILS OF VARIANCES





ECONOMIC DEVELOPMENT



VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: ECONOMIC DEVELOPMENT

01

PART I - EXPENDITURES AND POSITIONS

The variance in the position count is generally attributed to vacancies due to budget constraints, personnel turnovers, furloughs, and pending recruitment and filling. The variance for expenditures is generally attributed to personnel expenditures being less than planned due to position vacancies. Details of the position and expenditure variances are best examined at the lowest program level.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	50.00	52.00	+ 2.00	4	58.00	57.00	- 1.00	2	58.00	58.00	+ 0.00	0
EXPENDITURES (\$1000's)	6,336	6,014	- 322	5	1,223	1,016	- 207	17	6,591	4,330	- 2,261	34
TOTAL COSTS												
POSITIONS	50.00	52.00	+ 2.00	4	58.00	57.00	- 1.00	2	58.00	58.00	+ 0.00	0
EXPENDITURES (\$1000's)	6,336	6,014	- 322	5	1,223	1,016	- 207	17	6,591	4,330	- 2,261	34
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. ANNUAL PERCENTAGE INCREASE IN GROSS STATE PRODUCT	1.6	1.3	- 0.3	19	1.9	1.6	- 0.3	16				
2. NUMBER OF NEW JOBS CREATED PER ANNUM	2079	1531	- 548	26	7002	8663	+ 1661	24				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: BUSINESS DEVELOPMENT

01 01

PART I - EXPENDITURES AND POSITIONS

See Lowest Level Programs for additional information.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12						
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%			
PART I: EXPENDITURES & POSITIONS															
RESEARCH & DEVELOPMENT COSTS															
POSITIONS															
EXPENDITURES (\$1,000's)															
OPERATING COSTS															
POSITIONS	10.00	12.00	+	2.00	20	12.00	12.00	+	0.00	0	12.00	12.00	+	0.00	0
EXPENDITURES (\$1000's)	2,948	2,948	+	0	0	166	166	+	0	0	3,232	913	-	2,319	72
TOTAL COSTS															
POSITIONS	10.00	12.00	+	2.00	20	12.00	12.00	+	0.00	0	12.00	12.00	+	0.00	0
EXPENDITURES (\$1000's)	2,948	2,948	+	0	0	166	166	+	0	0	3,232	913	-	2,319	72
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12										
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%							
PART II: MEASURES OF EFFECTIVENESS															
1. INVESTMENT GEN BY BUS DEV & PROMO ACT \$M	5	0	-	5	100	10	5	-	5	50					
2. NUMBER OF TRADE & INVESTMENT LEADS GENERATED	50	45	-	5	10	100	50	-	50	50					
3. # NEW FIRMS ENROLLED IN ENTERPRISE ZONE PROGRAM	20	60	+	40	200	20	6	-	14	70					
PART III: PROGRAM TARGET GROUP															
1. #COMM-BASED ORGS & CO-OPS ASSISTED	100	450	+	350	350	200	20	-	180	90					
2. # SMALL BUS REQUESTING REGULATORY RELIEF/LEGIS	10	0	-	10	100	10	5	-	5	50					
PART IV: PROGRAM ACTIVITY															
1. # INT'L BUSINESS DEVELOPMENT ACTIVITIES	50	45	-	5	10	50	50	+	0	0					
2. # LOCAL FOCUSED EDUC & PROMO, BUS DEV ACTIVS	10	12	+	2	20	20	10	-	10	50					
3. # PRINT, ELECTRONIC PUBLICATIONS, MKTG COLLATERAL	10	15	+	5	50	10	10	+	0	0					
4. #FIRMS GVN INFO/ASST FOR PARTIC IN ENTERPRSE ZONES	300	320	+	20	7	300	200	-	100	33					
5. # CBED APPLICATIONS RECEIVED & REVIEWED	15	1	-	14	93	15	5	-	10	67					
6. # NEW/AMENDED RULES REVIEWD BY BUS ADV & SBRRB	55	55	+	0	0	55	50	-	5	9					

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 01 01
BED 100

PROGRAM TITLE: STRATEGIC MARKETING & SUPPORT

PART I - EXPENDITURES AND POSITIONS

The position variance is due to mandated cuts to personnel and the operating budget.

PART II - MEASURES OF EFFECTIVENESS

Item 1. Investment generated by business development and promotional activities were not met due in part to the significant decrease in funding and staff. There is also an indeterminate lag between investment attraction activities and actual investment realized in Hawaii companies. There are also many variables that the private sector considers before making an investment decision that is beyond the division's control.

Item 2. No narrative for variance submitted.

Item 3. The increase is due to Enterprise Zone (EZ) Program staff marketing and promoting the program to small businesses through informational workshops on all major islands (Maui, Kauai, Oahu and Island of Hawaii - Kona & Hilo) with the assistance of the four county EZ coordinators. For the 9 months ending 06-30-12, the decrease is caused by the state's suspension of General Excise Tax exemptions for EZ companies enrolled after July 1, 2011.

PART III - PROGRAM TARGET GROUPS

Item 1. The increase is due to the Community Based Economic Development (CBED) Program's receiving an ARRA grant from the Federal Department of Health and Human Services to assist in the capacity-building of non-profit organizations. For the 9 months ending 06-30-12, the decrease is caused by a limited amount of available funds and a refocus of program priorities to focus on the CBED micro-loan program.

Item 2. The numbers of small businesses requesting regulatory relief or legislation cannot be projected in advance.

PART IV - PROGRAM ACTIVITIES

Item 1. No narrative for variance submitted.

Item 3. Increase in the number of print, electronic publications and marketing collateral material due to increased activities by the Department's two overseas offices in Beijing and Taipei.

Item 4. The decrease for the 9 months ending 06-30-12, is caused by the state's suspension of General Excise Tax exemptions for EZ companies enrolled after July 1, 2011.

Item 5. The decrease is caused by a limited amount of available funds and a refocus of program priorities to focus on the CBED micro-loan program.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12						
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%			
PART I: EXPENDITURES & POSITIONS															
RESEARCH & DEVELOPMENT COSTS															
POSITIONS															
EXPENDITURES (\$1,000's)															
OPERATING COSTS															
POSITIONS	4.00	4.00	+	0.00	0	8.00	8.00	+	0.00	0	8.00	8.00	+	0.00	0
EXPENDITURES (\$1000's)	313	318	+	5	2	186	152	-	34	18	628	609	-	19	3
TOTAL COSTS															
POSITIONS	4.00	4.00	+	0.00	0	8.00	8.00	+	0.00	0	8.00	8.00	+	0.00	0
EXPENDITURES (\$1000's)	313	318	+	5	2	186	152	-	34	18	628	609	-	19	3
					FISCAL YEAR 2010-11				FISCAL YEAR 2011-12						
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%							
PART II: MEASURES OF EFFECTIVENESS															
1. AMT OF DIRECT EXPEND. FROM FILM PROD IN HI (MIL)	100	323.6	+	223.6	224	150	146	-	4	3					
2. IMPACT ON STATE ECON BY FILM PROD DIRECT EXP (MIL)	159.8	502.3	+	342.5	214	200	226	+	26	13					
3. TAX REV GEN BY DIRECT EXPEND FRM FILM PROD (MIL)	12.9	28.7	+	15.8	122	15	13.1	-	1.9	13					
4. FILM PROJ THAT APPL FOR & QUAL FOR ACT 88 TAX CRED	25	33	+	8	32	25	30	+	5	20					
5. AMT OF DIR EXPEND FROM QUAL ACT 88 PROJECTS (MIL)	125	270.3	+	145.3	116	135	135	+	0	0					
6. CREATIVE SECTOR SHARE OF HAWAII GDP (BIL)	3	4	+	1	33	4	4	+	0	0					
7. # OF COMPUTER AND DIGITAL MEDIA JOBS (THOUS)	3	6.9	+	3.9	130	4	7.1	+	3.1	78					
PART III: PROGRAM TARGET GROUP															
1. # OF CONTR TO LOCAL EDUC INST FR ACT 88 PROJ	20	30	+	10	50	24	25	+	1	4					
2. LOCAL FILM FESTIVALS	20	31	+	11	55	23	31	+	8	35					
3. ARTS/CULT ORGS/BUSINESS DEVELOPMENT ACTIVITY	150	150	+	0	0	150	150	+	0	0					
PART IV: PROGRAM ACTIVITY															
1. #FILM/TV/COMMERCIAL PROJS FILMING IN STATE YEARLY	140	133	-	7	5	140	140	+	0	0					
2. # OF FILM PERMITS PROCESSED ANNUALLY	1500	1831	+	331	22	1500	1500	+	0	0					
3. # LOCALLY FOCUSED EDUCATIONAL & PROMOTNL EVENTS	12	6	-	6	50	12	6	-	6	50					
4. #OVERSEAS SALES/MKTG/PROMO ATTND/SPON/SPPT BY CID	1	2	+	1	100	4	4	+	0	0					
5. # OF ARTS, CULTURE AND FILM INQUIRIES	3604	5044	+	1440	40	3604	5044	+	1440	40					

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 01 02
BED 105

PROGRAM TITLE: CREATIVE INDUSTRIES DIVISION

PART I - EXPENDITURES AND POSITIONS

For Fiscal Year 2011-12, 3 quarters ending 6/30/12 budgeted expenditures were changed from \$814,000 to \$609,000. The \$814,000 is actually the division's entire budget before collective bargaining/salary reductions imposed. The \$609,000 is what the division anticipates spending in the last 3 quarters.

PART II - MEASURES OF EFFECTIVENESS

1. The higher actual is due to Hawaii's film industry having a record year in FY2011.
2. The higher actual is due to having a higher direct expenditures from film productions.
3. The higher tax revenue collected is due to having higher direct expenditures from film productions.
4. The higher actual is due to the increased amount of projects which shot in Hawaii in FY11 and also applied for the Act 88 tax credit.
5. The higher actual is due to having a number of larger productions (feature films and TV series) filming in Hawaii in FY 11
6. The higher actual is due to the higher than expected market value of all final goods and services within Hawaii's creative industries.
7. The higher actual is due to increase in annual growth of computer and digital media jobs due to new businesses in digital media being established.

PART III - PROGRAM TARGET GROUPS

1. The actual is higher due to have more productions applying for tax credits and choosing to contribute to local educational institutions.
2. The number of local film festivals is higher due to increased programs/better tracking.

PART IV - PROGRAM ACTIVITIES

2. The higher actual is due to an increase in the number of projects filming in the state, more so than projected.

3. The lower actual is due to a decrease in funding available for program activities.
4. The higher actual is due to the participation in an additional overseas promotional event by CID.
5. The higher actual is due to having more productions film in FY11 and contacting the Film Office and the Arts and Culture Development Branch about film permits, locations, tax credits, the studio, and arts and culture activities.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	17.00	17.00	+ 0.00	0	17.00	17.00	+ 0.00	0	17.00	17.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,959	1,594	- 365	19	509	383	- 126	25	1,557	1,683	+ 126	8
TOTAL COSTS												
POSITIONS	17.00	17.00	+ 0.00	0	17.00	17.00	+ 0.00	0	17.00	17.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,959	1,594	- 365	19	509	383	- 126	25	1,557	1,683	+ 126	8
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. %VALUE INCR OF CARGO IN/OUT OF FTZ (EXCL SUBZONES)	3	45	+ 42	1400	3	15	+ 12	400				
2. % INCR VALUE CARGO IN/OUT OF ALL SUBZONES	3	24	+ 21	700	3	15	+ 12	400				
3. % INCR IN VALUE OF CARGO IN/OUT OF PIER 2 FACIL	6	35	+ 29	483	6	20	+ 14	233				
4. # OF NEW FIRMS USING FTZ PROGRAM	30	20	- 10	33	30	25	- 5	17				
5. % INCR IN VALUE OF EXPORTS FROM ALL FTZ FACILITIES	5	22	+ 17	340	5	15	+ 10	200				
6. INCR IN USERS' EEMPLMT ATTRIB TO PARTIC IN FTZ PROG	60	NO DATA	- 60	100	60	60	+ 0	0				
7. SATIS RATING BY FTZ USERS (1-5 SCALE)	4	NO DATA	- 4	100	4	NO DATA	- 4	100				
8. YEARLY SPECIAL FUND BAL (TOT REV LESS TOT EXP)	0	-100857	- 100857	0	0	0	+ 0	0				
PART III: PROGRAM TARGET GROUP												
1. FIRMS USING FTZ PROGRAM (NO.)	250	246	- 4	2	250	250	+ 0	0				
2. COMPANIES THAT IMPORT/EXPORT DUTIABLE MERCHANDISE	525	500	- 25	5	500	500	+ 0	0				
3. COMPANIES THAT MANUF USING DUTIABLE COMPONENTS	70	70	+ 0	0	70	70	+ 0	0				
PART IV: PROGRAM ACTIVITY												
1. VALUE OF CARGO IN/OUT OF FTZ (EXCL SUBZONES) (MIL)	1750	1720	- 30	2	1750	1750	+ 0	0				
2. VALUE OF CARGO IN/OUT OF SUBZONES (MIL)	7600	8392	+ 792	10	7600	7600	+ 0	0				
3. VALUE OF CARGO IN/OUT OF PIER 2 FACILITY (MIL)	60	49	- 11	18	60	55	- 5	8				
4. VALUE OF CARGO HANDLD FOR DEPT OF HOMELAND SEC	0	0	+ 0	0	0	0	+ 0	0				
5. ADVERTISING/MARKETING EXPEND ZONE PROMOTION	75	0	- 75	100	50	50	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 01 03
BED 107

PROGRAM TITLE: FOREIGN TRADE ZONE

PART I - EXPENDITURES AND POSITIONS

The expenditure variance in FY 11 was the result of the program trying to constrain operational expenditures to maintain parity with program revenue.

PART II - MEASURES OF EFFECTIVENESS

Items 1, 3, and 5 - Variance was the result of the rising cost of worldwide oil prices and the economic improvement in some sectors.

Item 2 - Variance was the result of increasing oil prices worldwide.

Items 6 and 7. - Data from Foreign Trade Zone (FTZ) operators statewide was unavailable.

Item 8 - Variance was due to the transfer out of the FTZ Special Fund into the State's General Fund per Act 192, SLH 2010

PART III - PROGRAM TARGET GROUPS

Item 1 - Variance due to the worldwide downturn in the economy which directly impacted the number of companies utilizing the FTZ's resources and facilities during the reporting period.

PART IV - PROGRAM ACTIVITIES

Item 2 - Variance is a direct result of the worldwide rise in market fuel prices.

Item 3 - Variance is a result of the recent economic downturn.

Item 5 - Program did not collect data for FY 11 for this activity, resulting in hte variance.

PROGRAM TITLE: GENERAL SUPPORT FOR ECONOMIC DEVELOPMENT
 PROGRAM-ID: BED-142
 PROGRAM STRUCTURE NO: 010104

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	19.00	19.00	+ 0.00	0	21.00	20.00	- 1.00	5	21.00	21.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,116	1,154	+ 38	3	362	315	- 47	13	1,174	1,125	- 49	4
TOTAL COSTS												
POSITIONS	19.00	19.00	+ 0.00	0	21.00	20.00	- 1.00	5	21.00	21.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,116	1,154	+ 38	3	362	315	- 47	13	1,174	1,125	- 49	4
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. # OF PROCUREMENT VIOLATIONS	0	2	+ 2	0	0	10	+ 10	0	0	10	+ 10	0
2. % ERROR-FREE SUMMARY WARRANT VOUCHERS PROCESSED	95	99	+ 4	4	95	95	+ 0	0	95	95	+ 0	0
3. SERVER DOWNTIME AS % TOTAL OPERATIONAL TIME (<)	2.0	2.0	+ 0	0	2.0	2.0	+ 0	0	2.0	2.0	+ 0	0
4. % DBEDT EMPLOYEES WORKING W/OUT FORMAL GRIEVANCE	98	98	+ 0	0	98	98	+ 0	0	98	98	+ 0	0
PART III: PROGRAM TARGET GROUP												
1. NUMBER OF DBEDT POSNS (PERMANENT & TEMPORARY)	297	305	+ 8	3	297	305	+ 8	3	297	305	+ 8	3
PART IV: PROGRAM ACTIVITY												
1. # OF REQUESTS FOR ALLOTMENT (A19) PREPARED	240	293	+ 53	22	240	175	- 65	27	240	175	- 65	27
2. # OF IFBS & RFPS ADVERTISED OVER DELEGATED AMOUNT	2	1	- 1	50	2	2	+ 0	0	2	2	+ 0	0
3. # OF CONTRACTS EXECUTED OVER DELEGATED AMOUNT	50	5	- 45	90	50	5	- 45	90	50	5	- 45	90
4. # OF SUMMARY WARRANT VOUCHERS PROCESSED	1500	1218	- 282	19	1500	1200	- 300	20	1500	1200	- 300	20
5. # OF FORMAL GRIEVANCES FILED ANNUALLY	5	0	- 5	100	5	5	+ 0	0	5	5	+ 0	0
6. # OF HR/PERSONNEL TRANSACTIONS PROCESSED ANNUALLY	1050	1000	- 50	5	1050	1050	+ 0	0	1050	1050	+ 0	0

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 01 04
BED 142

PROGRAM TITLE: GENERAL SUPPORT FOR ECONOMIC DEVELOPMENT

PART I - EXPENDITURES AND POSITIONS

No significant variances. Actual expenditures were greater than the original budgeted amount due to additional funds appropriated by Act 003, SLH 2011. The variance in the budgeted amount vs. actual expenditures for the 1st quarter is due to the initial restriction for the 1st quarter per EM-11-10.

PART II - MEASURES OF EFFECTIVENESS

Item 1: The variance is a result of an increase in violations is anticipated due to the department's internal policy of auditing program procurement files. Files which are incomplete or contain incorrect procurement methods have resulted in an increase in procurement violations.

PART III - PROGRAM TARGET GROUPS

No significant variances.

PART IV - PROGRAM ACTIVITIES

Item 1: The variance is due to the Budget Execution Policy change to allow for allotments for the full year vs on a quarterly basis.

Item 2: The variance is due to programs issuing their own Invitation for Bids (IFB) and Request for Proposals due to the delegation of authority to procure to several programs/agencies.

Item 3: The variance is due to an error in the planned amount which should have been 5 instead of 50.

Item 4: The decrease in vouchers processed was due to the increase in the amount of expenditures paid through the P-Card Program.

Item 5: The grievance number went down due to no RIF of employees occurring as in 2009.

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 02
BED 113

PROGRAM TITLE: TOURISM

PART I - EXPENDITURES AND POSITIONS

The expenditure variance is due to the implementation of Act 103, SLH 2011 which capped Transient Accommodation Tax (TAT) revenues into the Tourism Special Fund at \$69 mil.

PART II - MEASURES OF EFFECTIVENESS

Items 5: The variance is due to the continuing sluggish economy and meetings business which has suffered with corporate cutbacks, including the overall reduction of business and meeting travel, and especially in North America. In addition, the 700,000 room night figure may be too high a number to achieve for the Hawaii Convention Center based on a number of factors, and the HTA is analyzing statistics to determine what overall numbers are most feasible.

PART III - PROGRAM TARGET GROUPS

No significant variances.

PART IV - PROGRAM ACTIVITIES

Items 1, 2, 3: No narratives for variances submitted.

Item 4: The number of speeches/presentations to tourism stakeholders is expected to decrease in FY 2012, and there were increase outreach efforts in 2011 relating to Hawaii hosting the 2011 APEC Leaders' Meeting.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	270.00	198.00	- 72.00	27	274.00	207.00	- 67.00	24	274.00	250.00	- 24.00	9
EXPENDITURES (\$1000's)	43,241	31,546	- 11,695	27	10,247	5,939	- 4,308	42	35,734	35,219	- 515	1
TOTAL COSTS												
POSITIONS	270.00	198.00	- 72.00	27	274.00	207.00	- 67.00	24	274.00	250.00	- 24.00	9
EXPENDITURES (\$1000's)	43,241	31,546	- 11,695	27	10,247	5,939	- 4,308	42	35,734	35,219	- 515	1
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. TOTAL AGR FARM VALUE/OTHR FARM REL ACTIVITIES (\$M)	647.3	NO DATA	- 647.3	100	666.1	NO DATA	- 666.1	100				
2. # INTERCEPTED INSECT SPECIES NOT OCCURRING IN HI	440	354	- 86	20	450	450	+ 0	0				
3. % OF AG PARK & NON-AG PARK LANDS IN PRODUCTIVE USE	88	89	+ 1	1	88	88	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: AGRICULTURE

01 03

PART I - EXPENDITURES AND POSITIONS

The variance in the position count is generally attributed to vacancies due to budget constraints, personnel turnovers, furloughs, and pending recruitment and filling. The variance for expenditures is generally attributed to personnel expenditures being less than planned due to position vacancies. Details of the position and expenditure variances are best examined at the lowest program level.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	9.00	7.00	- 2.00	22	9.00	7.00	- 2.00	22	9.00	8.00	- 1.00	11
EXPENDITURES (\$1000's)	6,050	3,906	- 2,144	35	753	574	- 179	24	5,337	5,312	- 25	0
TOTAL COSTS												
POSITIONS	9.00	7.00	- 2.00	22	9.00	7.00	- 2.00	22	9.00	8.00	- 1.00	11
EXPENDITURES (\$1000's)	6,050	3,906	- 2,144	35	753	574	- 179	24	5,337	5,312	- 25	0
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. NUMBER OF LOANS APPROVED	25	16	- 9	36	25	25	+ 0	0				
2. TOTAL DOLLAR AMOUNT OF LOANS APPROVED (000'S)	4500	1935	- 2565	57	4500	450	- 4050	90				
3. ANNUAL ACREAGE CULTIVATED BY BORROWERS	45000	39839	- 5161	11	40000	40000	+ 0	0				
4. AMT OF EMPLOYEES OR LABORERS UTILIZED BY BORROWER	1300	1121	- 179	14	1000	1000	+ 0	0				
5. AMT OF AG OR AQUA FIN PROVIDED BY OTHR CRED SOURCS	1000	31	- 969	97	1000	1000	+ 0	0				
PART III: PROGRAM TARGET GROUP												
1. POTENTIAL QUALIFIED FARMERS/NEW FARMERS	5500	7521	+ 2021	37	7500	7500	+ 0	0				
2. POTENTIAL QUALIFIED AQUACULTURISTS	80	70	- 10	13	70	70	+ 0	0				
3. AGRICULTURE/AQUACULTURE COOPERATIVES	25	25	+ 0	0	25	25	+ 0	0				
4. COMMERCIAL BANKS	10	5	- 5	50	5	5	+ 0	0				
PART IV: PROGRAM ACTIVITY												
1. NUMBER OF PUBLIC RELATIONS CONTACTS	75	19	- 56	75	75	20	- 55	73				
2. NO. OF SERVICING CONTACTS WITH EXISTING BORROWERS	1200	543	- 657	55	1200	600	- 600	50				
3. NUMBER OF LOAN INQUIRIES RECEIVED BY THE DIVISION	325	141	- 184	57	175	150	- 25	14				
4. AMOUNT COLLECTED BY PROGRAM (000'S)	2.75	2.62	- 0.13	5	2.25	2.45	+ 0.2	9				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 03 01
AGR 101

PROGRAM TITLE: FINANCIAL ASSISTANCE FOR AGRICULTURE

PART I - EXPENDITURES AND POSITIONS

Variances in FY 11 were due to position vacancies and the lower dollar amount in loans granted.

PART II - MEASURES OF EFFECTIVENESS

Item 1- Number of loans Approved: The number of loans approved was below the planned total by 36% or by 9 loans. The reason for the decrease in the loans approved was the result of lower demand caused by the continuing slow economy.

Item 2- Total Dollar of Loans Approved: the dollar amount of loans approved was below the planned total by 56% and the decrease is related to the number of loans approved.

Item 3- Annual acreage cultivated by borrowers: The annual acreage cultivated by borrowers was 11% or 5,161 acres below the planned total of 45,000 acres. The decline in acreage may have been the result of the continued slow economy which reduced demand for products which led farmers to fallow their less productive lands.

Item 4- Amount of employees or laborers utilized by borrowers: As noted above acreage being farmed by borrowers decreased as a result of the slow economy. The decrease in acreage resulted in less employees being required to harvest and process crops. Employees were 179 or 14% less than the planned amount of 1300 employees.

Item 5- Amount of Agriculture or Aquaculture financing provided by other credit sources: The amount of financing provided by other credit sources in cooperation with the State Agricultural loan program continues to be a challenge due to reluctance on the part of commercial lenders to fund agricultural and aquacultural operations. The amount of credit provided by other credit sources totaled \$31,250 well below the planned amount.

PART III - PROGRAM TARGET GROUPS

Item 1- Potential Qualified Farmers/New Farmers: The amount of farms

rose by 37% or 2,021 farms. This data is based on the agricultural census data which showed a significant increase in the number of farms in the State.

Item 2- Potential qualified aquaculturists: The number of aquaculture operations declined by 10 operations or 13%. This data is based on information from the State data book.

Item 4-Commercial Banks: The amount of banks chartered in the State decreased to 5 banks. The data is based on Department of Commerce and Consumer Affairs (DCCA) listing of banks chartered in Hawaii.

PART IV - PROGRAM ACTIVITIES

Item 1- Number of Public Relations Contacts: The number of public relations contacts is well below the planned amount of 75 contacts. The main reason for the decline is the lack of available personnel to conduct outreach. The Division has 2 vacant loan officer positions leaving the four remaining loan officer positions to complete all of the required functions and servicing of loans.

Item 2- No. of Servicing Contacts with Existing Borrowers: The number of servicing contact with existing borrowers was 55% below the planned amount. The number of contacts is directly related to the number of existing borrowers. Currently there is 198 borrowers which would be slightly over 2.5 contacts per borrower annually meeting the program's minimum requirement of 2 field visits per year.

Item 3- Number of loan inquiries received by the Division: The number of loan inquiries fell by 184 contacts or by 57% from the planned amount. The continued slow economy resulted in reduced inquiries for loans as many operations were contracting operations as a result of lower demand for their products.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	171.00	124.00	- 47.00	27	171.00	133.00	- 38.00	22	171.00	171.00	+ 0.00	0
EXPENDITURES (\$1000's)	20,737	11,331	- 9,406	45	5,231	3,020	- 2,211	42	16,077	15,694	- 383	2
TOTAL COSTS												
POSITIONS	171.00	124.00	- 47.00	27	171.00	133.00	- 38.00	22	171.00	171.00	+ 0.00	0
EXPENDITURES (\$1000's)	20,737	11,331	- 9,406	45	5,231	3,020	- 2,211	42	16,077	15,694	- 383	2
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. % OF TTL PARCELS INSP INTERCEPTED AS PROHIB/RESTRI	.001	.1	+ 0.099	9900	.002	.2	+ 0.198	9900				
2. # INTERCEPTED INSECT SPECIES NOT OCCURRING IN HI	440	354	- 86	20	450	450	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: PRODCVTY IMPRVMT & MGT ASSTNCE FOR AGR

01 03 02

PART I - EXPENDITURES AND POSITIONS

The variance in the position count is generally attributed to vacancies due to budget constraints, personnel turnovers, furloughs, and pending recruitment and filling. The variance for expenditures is generally attributed to personnel expenditures being less than planned due to position vacancies. Details of the position and expenditure variances are best examined at the lowest program level.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 03 02 01
AGR 122

PROGRAM TITLE: PLANT PEST AND DISEASE CONTROL

PART I - EXPENDITURES AND POSITIONS

Variances were due to position vacancies and less than expected special and federal fund expenditures.

PART II - MEASURES OF EFFECTIVENESS

Item 1- Increase in interceptions due to increase in risk assessments performed by program.

Item 2, 3 - Decrease due to staff shortages. Amount of cargo requiring inspection has not declined, therefore, effectiveness levels are directly impacted by loss of manpower.

Item 4- Increase in pest hot line and amnesty referrals, Of concern, is that interception of prohibited animals has decreased at ports of entry while an increase of prohibited animals were found in the community.

Items 5- Compliance programs were discontinued after the reduction-in-force and have not yet resumed. Program unable to properly maintain/monitor projects due to staff shortages.

Item 6 - Program unable to properly maintain/monitor projects due to staff shortages.

Item 7- Compliance programs were discontinued after layoffs and have not yet resumed.

PART III - PROGRAM TARGET GROUPS

Item 3- No data available.

Item 4- Variance due to increase in import activity.

Item 6- Number of certified nurseries has decreased as some businesses have chosen to discontinue operations.

Item 8- Personnel shortages reduced ability to control infestations.

Item 9- Measure is difficult to predict, however it is possible that there are infestations that have not yet been discovered due to lack of staff.

PART IV - PROGRAM ACTIVITIES

Items 1, 2 - Planned data reported in error. Due to loss of staff, inspection hours were reduced.

Item 5- Inspectors in Oahu, Kauai and Kona no longer conduct certified nursery inspections. Hilo inspectors cover these ports as time allows.

Items 6, 7- Number of projects has decreased due to personnel shortages.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	50.00	41.00	- 9.00	18	50.00	42.00	- 8.00	16	50.00	50.00	+ 0.00	0
EXPENDITURES (\$1000's)	4,886	3,873	- 1,013	21	1,251	1,022	- 229	18	3,853	3,755	- 98	3
TOTAL COSTS												
POSITIONS	50.00	41.00	- 9.00	18	50.00	42.00	- 8.00	16	50.00	50.00	+ 0.00	0
EXPENDITURES (\$1000's)	4,886	3,873	- 1,013	21	1,251	1,022	- 229	18	3,853	3,755	- 98	3
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
PART II: MEASURES OF EFFECTIVENESS	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
1. NUMBER OF RABIES CASES IN THE COMMUNITY	0	0	+ 0	0	0	0	+ 0	0				
2. NO. OF DISEASE-FREE STATUS OBTAINED & MAINTAINED	4	4	+ 0	0	4	4	+ 0	0				
3. NO.OF DISEASE CNTRL PROG W/ PUBLIC HEALTH IMPACT	6	6	+ 0	0	6	6	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: ANIMAL PEST AND DISEASE CONTROL

01 03 02 02

PART I - EXPENDITURES AND POSITIONS

The variance in the position count is generally attributed to vacancies due to budget constraints, personnel turnovers, furloughs, and pending recruitment and filling. The variance for expenditures is generally attributed to personnel expenditures being less than planned due to position vacancies. Details of the position and expenditure variances are best examined at the lowest program level.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	36.32	29.32	- 7.00	19	36.32	30.32	- 6.00	17	36.32	36.32	+ 0.00	0
EXPENDITURES (\$1000's)	3,160	2,403	- 757	24	802	683	- 119	15	2,480	2,407	- 73	3
TOTAL COSTS												
POSITIONS	36.32	29.32	- 7.00	19	36.32	30.32	- 6.00	17	36.32	36.32	+ 0.00	0
EXPENDITURES (\$1000's)	3,160	2,403	- 757	24	802	683	- 119	15	2,480	2,407	- 73	3
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. NUMBER OF RABIES CASES IN THE COMMUNITY	0	0	+ 0	0	0	0	+ 0	0	0	0	+ 0	0
2. NUMBER OF ALIEN PESTS DETECTED	1	1	+ 0	0	1	1	+ 0	0	1	1	+ 0	0
PART III: PROGRAM TARGET GROUP												
1. DOGS AND CATS QUARANTINED	1560	1285	- 275	18	1600	1300	- 300	19				
2. POPULATION OF HAWAII	1285000	1360301	+ 75301	6	1285000	1370000	+ 85000	7				
PART IV: PROGRAM ACTIVITY												
1. NUMBER OF DOGS AND CATS QUARANTINED - 120 DAYS	585	401	- 184	31	585	500	- 85	15				
2. NO. OF DOGS & CATS QUARANTINED- LESS THAN 120 DAYS	960	884	- 76	8	1000	950	- 50	5				
3. NO. QUAL DOGS & CATS RELEASD AFTER INSP UPON ARRVL	7650	8977	+ 1327	17	7840	8500	+ 660	8				
4. NUMBER OF DOGS AND CATS QUARANTINED - TRANSIT	310	220	- 90	29	320	300	- 20	6				
5. NO. OF SATELLITE & APPROVED VET FACILITY MONITORED	33	35	+ 2	6	33	38	+ 5	15				
6. NO. OF DOGS & CATS SAMPLED FOR EXTERNAL PARASITES	2	15	+ 13	650	2	10	+ 8	400				
7. NO. OF DOGS & CATS SAMPLED FOR INTERNAL PARASITES	2308	2598	+ 290	13	2308	2500	+ 192	8				
8. NO. SVC DOGS & ELIGIBLE GUIDE DOG ENTRIES PROCESSED	265	422	+ 157	59	270	500	+ 230	85				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 03 02 02 01
AGR 131

PROGRAM TITLE: RABIES QUARANTINE

PART I - EXPENDITURES AND POSITIONS

Variances in FY 11 were due to vacancies as a result of the hiring freeze and less than expected expenditures.

PART II - MEASURES OF EFFECTIVENESS

No significant variances.

PART III - PROGRAM TARGET GROUPS

Item 1- Increased amount of animals qualifying for direct airport release decreases amount of animals requiring quarantine.

PART IV - PROGRAM ACTIVITIES

Item 1- Increased amount of animals qualifying for direct airport release decreases amount of animals requiring quarantine.

Items 3,4,6,7,8- The increase in the number of dogs and cats entering the State accounts for the increases in program activity values. Factors for the increase cannot be determined.

STATE OF HAWAII

PROGRAM TITLE: ANIMAL DISEASE CONTROL
 PROGRAM-ID: AGR-132
 PROGRAM STRUCTURE NO: 0103020202

VARIANCE REPORT

REPORT V61
 12/14/11

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	13.68	11.68	- 2.00	15	13.68	11.68	- 2.00	15	13.68	13.68	+ 0.00	0
EXPENDITURES (\$1000's)	1,726	1,470	- 256	15	449	339	- 110	24	1,373	1,348	- 25	2
TOTAL COSTS												
POSITIONS	13.68	11.68	- 2.00	15	13.68	11.68	- 2.00	15	13.68	13.68	+ 0.00	0
EXPENDITURES (\$1000's)	1,726	1,470	- 256	15	449	339	- 110	24	1,373	1,348	- 25	2
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. NO. OF DISEASE-FREE STATUS OBTAINED & MAINTAINED	4	4	+ 0	0	4	4	+ 0	0	4	4	+ 0	0
2. NO. OF OIE DISEASES OF LVSTK & POLTRY NOT IN STATE	75	75	+ 0	0	75	75	+ 0	0	75	75	+ 0	0
3. NO. DISEASE CNTRL & ERAD PRG & VOL DIS STATUS PROG	8	8	+ 0	0	8	8	+ 0	0	8	8	+ 0	0
4. NO. OF DISEASE CNTRL PROG W/ PUBLIC HEALTH IMPACT	6	6	+ 0	0	6	6	+ 0	0	6	6	+ 0	0
PART III: PROGRAM TARGET GROUP												
1. LIVESTOCK PRODUCERS	1250	1250	+ 0	0	1250	1250	+ 0	0	1250	1250	+ 0	0
2. POULTRY PRODUCERS	80	80	+ 0	0	80	80	+ 0	0	80	80	+ 0	0
3. HUMAN POPULATION	1300000	1300000	+ 0	0	1310000	1310000	+ 0	0	1310000	1310000	+ 0	0
PART IV: PROGRAM ACTIVITY												
1. NO. LVSTK & EXOTIC ANMLS INSP/TEST ON ENTRY	17000	12500	- 4500	26	17000	17000	+ 0	0	17000	17000	+ 0	0
2. NO. DAY-OLD CHICKS AND HATCHED EGGS INSP ON ENTRY	500000	712000	+ 212000	42	500000	500000	+ 0	0	500000	500000	+ 0	0
3. NUMBER OF DOGS AND CATS INSPECTED ON ENTRY	12000	11000	- 1000	8	12000	12000	+ 0	0	12000	12000	+ 0	0
4. NO. POLTRY, OTH BRDS, NON-DMSTC ANMLS INSP ON ENTRY	16000	19000	+ 3000	19	16000	16000	+ 0	0	16000	16000	+ 0	0
5. NO. SMPLS COLLECTD & ANMLS FIELD TSTD: ENTRY, SURV	12500	17000	+ 4500	36	12500	12500	+ 0	0	12500	12500	+ 0	0
6. NUMBER OF DISEASE/EPI INVESTIGATIONS CONDUCTED	10	33	+ 23	230	10	10	+ 0	0	10	10	+ 0	0
7. NO. SMPLS COLL/PRCSD FOR FED-ST DISEAS SURV PROGS	7500	11442	+ 3942	53	7500	7500	+ 0	0	7500	7500	+ 0	0
8. NO. LAB TESTS FOR LVSTK/POLTRY DIEASE SURVEILLANCE	20000	17586	- 2414	12	20000	20000	+ 0	0	20000	20000	+ 0	0
9. NO. LAB TESTS FOR LVSTK/POLTRY IMPORT/EXPORT	1200	1277	+ 77	6	1200	1200	+ 0	0	1200	1200	+ 0	0
10. NO. TESTS FOR IMPORTED ANMLS INCL DOGS AND CATS	6000	3817	- 2183	36	6000	6000	+ 0	0	6000	6000	+ 0	0

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 03 02 02 02
AGR 132

PROGRAM TITLE: ANIMAL DISEASE CONTROL

PART I - EXPENDITURES AND POSITIONS

Variances were due to vacancies as a result of the hiring freeze and less than expected expenditures.

PART II - MEASURES OF EFFECTIVENESS

No significant variances.

PART III - PROGRAM TARGET GROUPS

No significant variances.

PART IV - PROGRAM ACTIVITIES

Item 1: Reduction in market hog and market goat entries. Reduction is expected to continue to increase pressure from animal rights groups on markets.

Item 2: Increase due some resurgence in local egg production resulting in an increase in the number of hatching eggs and day old chicks entering the State.

Item 4: No Variance. Reporting error - 19,000 should have been planned for 10-11 and also 11-12.

Item 5: Variance due to increase number of cattle culled and sampled at slaughter to mitigate ongoing drought. Planned variance change due to USDA discontinuing their support for the testing of cull cattle for brucellosis.

Item 6: Variance 2010-11 actual due to the increase in the number of brucellosis investigation in cattle generated by the spread of swine brucellosis in feral pigs which result in dead end spill over infections in cattle.

Item 7: Variance in 2010-11 due to increased livestock culling caused by drought.

Item 8: Variance was due to fewer than expected horses tested for Equine infectious anemia (EIA) in conjunction with decreased Anaplasmosis testing in cattle in accordance to predetermined sampling schedule beginning in CY 2011.

Item 10: Variance due to decreased number of samples from the Rabies Quarantine Branch. Dog and cats owners are increasingly utilizing direct airport release and neighbor island release programs and a change in how parasitology testing is captured. Previous years would capture individual slides used in Giardia examination as individual "tests." Currently, the only samples are being counted.

VARIANCE REPORT

PROGRAM TITLE: PRODUCT DEVELOPMENT AND MARKETING FOR AGR

12/14/11

PROGRAM-ID:

PROGRAM STRUCTURE NO: 010303

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	47.00	32.00	- 15.00	32	47.00	32.00	- 15.00	32	47.00	47.00	+ 0.00	0
EXPENDITURES (\$1000's)	7,699	10,527	+ 2,828	37	2,315	1,426	- 889	38	6,587	7,052	+ 465	7
TOTAL COSTS												
POSITIONS	47.00	32.00	- 15.00	32	47.00	32.00	- 15.00	32	47.00	47.00	+ 0.00	0
EXPENDITURES (\$1000's)	7,699	10,527	+ 2,828	37	2,315	1,426	- 889	38	6,587	7,052	+ 465	7
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. PERCENTAGE OF REQUESTS FOR INFORMATION FULFILLED	99	99	+ 0	0	99	99	+ 0	0				
2. RETURN ON INVESTMENT RATE ON TRADE SHOWS	15	17	+ 2	13	15	15	+ 0	0				
3. NUMBER OF TRADE LEADS GENERATED	400	466	+ 66	17	400	400	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: PRODUCT DEVELOPMENT AND MARKETING FOR AGR

01 03 03

PART I - EXPENDITURES AND POSITIONS

The variance in the position count is generally attributed to vacancies due to budget constraints, personnel turnovers, furloughs, and pending recruitment and filling. The variance for expenditures is generally attributed to personnel expenditures being less than planned due to position vacancies. Details of the position and expenditure variances are best examined at the lowest program level.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

VARIANCE REPORT

PROGRAM TITLE: FORESTRY - RESOURCE MANAGEMENT & DEVELOPMENT
 PROGRAM-ID: LNR-172
 PROGRAM STRUCTURE NO: 01030301

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	18.00	15.00	- 3.00	17	18.00	16.00	- 2.00	11	18.00	18.00	+ 0.00	0
EXPENDITURES (\$1000's)	4,482	8,581	+ 4,099	91	1,522	994	- 528	35	3,934	4,462	+ 528	13
TOTAL COSTS												
POSITIONS	18.00	15.00	- 3.00	17	18.00	16.00	- 2.00	11	18.00	18.00	+ 0.00	0
EXPENDITURES (\$1000's)	4,482	8,581	+ 4,099	91	1,522	994	- 528	35	3,934	4,462	+ 528	13
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. % SEEDLINGS DISTRIBUTED OR SOLD COMPARED TO GOAL	100	100	+ 0	0	100	100	+ 0	0				
2. % ACRES TREE PLANTING/REFORSTTN COMPARED TO GOAL	100	100	+ 0	0	100	100	+ 0	0				
3. % BOARD FEET TIMBER HARVESTED COMP TO GOAL	100	100	+ 0	0	100	100	+ 0	0				
4. % LNDOWNRS/ORGS/COMM ASSISTED COMPARED TO GOAL	100	100	+ 0	0	100	100	+ 0	0				
5. % FUNDS LEVERAGED COMPARED TO GOAL	100	100	+ 0	0	100	100	+ 0	0				
6. % ACRES ACQ/SECURD FOR CONSERVTN COMPRD TO GOAL	100	100	+ 0	0	100	100	+ 0	0				
7. % DEPTL LANDS UNDR COMM TIMBER MGMT COMP TO GOAL	100	100	+ 0	0	100	100	+ 0	0				
PART III: PROGRAM TARGET GROUP												
1. FOREST PRODCT PROCESSRS, RELTD BUSNSS/INVSTRS (#)	150	150	+ 0	0	150	150	+ 0	0				
2. FOREST AND OTHER LANDOWNERS (NUMBER)	50	50	+ 0	0	50	50	+ 0	0				
3. WATERSHED PARTNERS (NUMBER)	50	50	+ 0	0	50	50	+ 0	0				
4. COMMUNITY VOLUNTEER ORGANIZATIONS (NUMBER)	100	100	+ 0	0	100	100	+ 0	0				
PART IV: PROGRAM ACTIVITY												
1. PRODUCE & DISTRIBUTE OR SELL 60,000 TREE SEEDLINGS	60000	60000	+ 0	0	60000	60000	+ 0	0				
2. PLANT OR REFOREST 150 ACRES OF DEPARTMENTAL LANDS	150	150	+ 0	0	150	150	+ 0	0				
3. PROMOTE HARVST 50,000 BD FT OF TIMBER FRM DEPTL LND	100000	80000	- 20000	20	100000	80000	- 20000	20				
4. PROVIDE TECH FORSTRY ASSIST TO LNDOWNRS/ORG/COMM	300	300	+ 0	0	1000	1000	+ 0	0				
5. LEVERAGE ADDL FUNDS/ASSOC SVCS (\$2MIL) THRU PRGM	3	3	+ 0	0	2	2	+ 0	0				
6. ACQUIRE/SECURE 2,000 ACRES ADDTN TO FOREST RES SYS	2000	2000	+ 0	0	2000	2000	+ 0	0				
7. PLACE 6,000 ACRES DEPTL LNDS UNDER COMM TIMBR MGT	10000	10000	+ 0	0	6000	6000	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 03 03 01
LNR 172

PROGRAM TITLE: FORESTRY - RESOURCE MANAGEMENT & DEVELOPMENT

PART I - EXPENDITURES AND POSITIONS

The number of positions filled was less than budgeted due to vacancies attributed to mandatory restrictions on recruitment and hiring.

FY11: Expenditure variance is due to increase in expenditure ceiling for federal funds.

FY12: Funds expended in the first quarter were less than budgeted due to delay in contract encumbrances.

PART II - MEASURES OF EFFECTIVENESS

There are no major changes to measures of effectiveness to report at this time.

PART III - PROGRAM TARGET GROUPS

There are no major changes to the indicators in this section to report at this time.

PART IV - PROGRAM ACTIVITIES

Item 3. Variance reflects a downward adjustment in actual FY11 and projected FY12 values in the timber yield.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	17.00	11.00	- 6.00	35	17.00	10.00	- 7.00	41	17.00	17.00	+ 0.00	0
EXPENDITURES (\$1000's)	2,048	1,161	- 887	43	534	249	- 285	53	1,712	1,671	- 41	2
TOTAL COSTS												
POSITIONS	17.00	11.00	- 6.00	35	17.00	10.00	- 7.00	41	17.00	17.00	+ 0.00	0
EXPENDITURES (\$1000's)	2,048	1,161	- 887	43	534	249	- 285	53	1,712	1,671	- 41	2

	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12			
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%
PART II: MEASURES OF EFFECTIVENESS								
1. % OF ENFORCEMENT INSP THAT COMPLY W/ LAWS AND RULE	99	0	- 99	100	99	0	- 99	100
2. % CERTIFICATION REQUESTS FULFILLED	100	100	+ 0	0	100	100	+ 0	0
3. AVERAGE TURN AROUND TIME IN DAYS FOR COFFEE CERT	2	4	+ 2	100	2	3	+ 1	50
4. PERCENTAGE OF FEED AND PESTICIDE SAMPLES ANALYZED	0	0	+ 0	0	0	0	+ 0	0
5. % OF MIN CLASS ONE MILK PRICE RECEIVED BY PRODUCER	100	100	+ 0	0	100	100	+ 0	0
6. PERCENTAGE OF MILK QUOTA PRODUCED	15	15	+ 0	0	15	15	+ 0	0

PART III: PROGRAM TARGET GROUP								
1. PRODUCERS AND PROCESSORS OF AGRICULTURAL PRODUCTS	5500	5500	+ 0	0	5500	5500	+ 0	0
2. WHOLESALERS AND RETAILERS OF AGRICULTURAL PRODUCTS	540	540	+ 0	0	540	540	+ 0	0
3. PRODUCERS, PROD-DISTRIB & DISTRIBUTORS OF MILK	1000	1000	+ 0	0	1000	1000	+ 0	0
4. PRODUCERS AND DISTRIBUTORS OF ANIMAL FEED PRODUCTS	15	20	+ 5	33	15	20	+ 5	33
5. GOVERNMENT, UNIVERSITIES, AND AG INPUT SUPPLIERS	5	5	+ 0	0	5	5	+ 0	0

PART IV: PROGRAM ACTIVITY								
1. # OF CERT ISSUED FOR GRADE AND COND OF AG COMM	1648	1388	- 260	16	1600	1400	- 200	13
2. # OF LOTS OF AG COMM INSP FOR COMP W/ LAWS & RULES	0	0	+ 0	0	29000	0	- 29000	100
3. NUMBER OF DEALERS IN AG PRODUCTS LICENSED	600	908	+ 308	51	600	900	+ 300	50
4. # PRODUCERS, PROD-DIST, AND DIST OF MILK LICENSED	24	24	+ 0	0	24	24	+ 0	0
5. NUMBER OF MONTHLY MILK PAYROLLS CALCULATED	24	24	+ 0	0	24	24	+ 0	0
6. # OF TIMES MIN PRICE TO MILK PRODUCERS IS ADJUSTED	12	12	+ 0	0	12	12	+ 0	0
7. # OF HRS EDUC SESSIONS TO IMP COMP W/ LAWS & RULE	0	10	+ 10	0	10	10	+ 0	0

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 03 03 02
AGR 151

PROGRAM TITLE: QUALITY AND PRICE ASSURANCE

PART I - EXPENDITURES AND POSITIONS

Variances due to position vacancies and less than expected revolving and federal fund expenditures.

PART II - MEASURES OF EFFECTIVENESS

Item 1- No enforcement activities conducted due to lack of staff.

Item 3- Lack of staff increased coffee certification turn-around time.

PART III - PROGRAM TARGET GROUPS

Item 4- Planned data was underestimated. Actual data based on Hawaii Agricultural Statistics information.

PART IV - PROGRAM ACTIVITIES

Item 1- Decreased amount of certifications performed due to lack of staff on the neighbor islands.

Item 3- Increased amounts of licenses issued due to an increased number of businesses selling agricultural products.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12						
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%			
PART I: EXPENDITURES & POSITIONS															
RESEARCH & DEVELOPMENT COSTS															
POSITIONS															
EXPENDITURES (\$1,000's)															
OPERATING COSTS															
POSITIONS	12.00	6.00	-	6.00	50	12.00	6.00	-	6.00	50	12.00	12.00	+	0.00	0
EXPENDITURES (\$1000's)	1,169	785	-	384	33	259	183	-	76	29	941	919	-	22	2
TOTAL COSTS															
POSITIONS	12.00	6.00	-	6.00	50	12.00	6.00	-	6.00	50	12.00	12.00	+	0.00	0
EXPENDITURES (\$1000's)	1,169	785	-	384	33	259	183	-	76	29	941	919	-	22	2
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12										
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%			
PART II: MEASURES OF EFFECTIVENESS															
1. PERCENTAGE OF REQUESTS FOR INFORMATION FULFILLED.	99	99	+	0	0	99	99	+	0	0	99	99	+	0	0
2. % SCHED REL TIME MET FOR PRE-SPECIFIED PUBLICATION	99	99	+	0	0	99	99	+	0	0	99	99	+	0	0
3. RETURN ON INVEST RATE ON TRADE SHOWS (RATIO)	15	17	+	2	13	15	15	+	0	0	15	15	+	0	0
4. NUMBER OF TRADE LEADS GENERATED	400	466	+	66	17	400	400	+	0	0	400	400	+	0	0
PART III: PROGRAM TARGET GROUP															
1. PRODUCERS AND PROCESSORS OF AGRICULTURAL PRODUCTS	7500	7500	+	0	0	7500	7500	+	0	0	7500	7500	+	0	0
2. GOVERNMENT, UNIV AND AGRICULTURAL INPUT SUPPLIERS	200	200	+	0	0	200	200	+	0	0	200	200	+	0	0
3. WHOLESALE AND RETAILERS OF AGRICULTURAL PRODUCTS	700	700	+	0	0	700	700	+	0	0	700	700	+	0	0
PART IV: PROGRAM ACTIVITY															
1. COLLECT, COMPILE & PUBLISH CROP AND LVSTK REPORTS	40000	40000	+	0	0	40000	40000	+	0	0	40000	40000	+	0	0
2. TEL AND MAIL SURV INTERVIEWS AND PUB OF STAT RPTS	15000	15000	+	0	0	15000	15000	+	0	0	15000	15000	+	0	0
3. DISSEMINATE CROP AND LIVESTOCK INFORMATION	1500	1500	+	0	0	1500	1500	+	0	0	1500	1500	+	0	0
4. COLLECT, COMPILE, PUBLISH AND DISSEMINATE MKT INFO	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	0
5. CONDUCT ECON AND MKT STUDIES AND PROG EVALUATION	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	0
6. PROPOSAL ASSES & OUTREACH AG COMM AND RES & DEV	15	15	+	0	0	15	15	+	0	0	15	15	+	0	0

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 03 03 03
AGR 171

PROGRAM TITLE: AGRICULTURAL DEVELOPMENT & MARKETING

PART I - EXPENDITURES AND POSITIONS

Variances due to position vacancies and less than expected expenditures.

PART II - MEASURES OF EFFECTIVENESS

Items 3 and 4- Variance due to increased amount of trade shows participated in.

PART III - PROGRAM TARGET GROUPS

No significant variances.

PART IV - PROGRAM ACTIVITIES

No significant variances.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	43.00	35.00	- 8.00	19	47.00	35.00	- 12.00	26	47.00	24.00	- 23.00	49
EXPENDITURES (\$1000's)	8,755	5,782	- 2,973	34	1,948	919	- 1,029	53	7,733	7,161	- 572	7
TOTAL COSTS												
POSITIONS	43.00	35.00	- 8.00	19	47.00	35.00	- 12.00	26	47.00	24.00	- 23.00	49
EXPENDITURES (\$1000's)	8,755	5,782	- 2,973	34	1,948	919	- 1,029	53	7,733	7,161	- 572	7
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. % CHANGE OF TOTAL VALUE OF CROPS AND LIVESTOCK	1	NO DATA	-	1	100	1	NO DATA	-	1			
2. # OF ACRES RECLASSIFIED FROM AGR TO URBAN USE	150	344	+	194	129	150	3000	+	2850	1900		
3. LANDS IRRIGATED BY STATE SYSTEMS	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	0		
4. PLANTATION LANDS CONVERT/PROTECT FOR DIV AGR PROT	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	0		

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: GENERAL SUPPORT FOR AGR

01 03 04

PART I - EXPENDITURES AND POSITIONS

The variance in the position count is generally attributed to vacancies due to budget constraints, personnel turnovers, furloughs, and pending recruitment and filling. The variance for expenditures is generally attributed to personnel expenditures being less than planned due to position vacancies. Details of the position and expenditure variances are best examined at the lowest program level.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	23.00	19.00	- 4.00	17	23.00	19.00	- 4.00	17	23.00	0.00	- 23.00	100
EXPENDITURES (\$1000's)	3,673	2,028	- 1,645	45	703	391	- 312	44	3,254	2,749	- 505	16
TOTAL COSTS												
POSITIONS	23.00	19.00	- 4.00	17	23.00	19.00	- 4.00	17	23.00	0.00	- 23.00	100
EXPENDITURES (\$1000's)	3,673	2,028	- 1,645	45	703	391	- 312	44	3,254	2,749	- 505	16
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. LANDS IRRIGATED BY DEPT OF AG IRRIG SYS (ACRES)	11300	11748	+ 448	4	11300	11750	+ 450	4				
2. LANDS LEASED IN AG PARK & NON-AG PARK LNDS (ACRES)	7500	7786	+ 286	4	7500	7800	+ 300	4				
3. % OF AG PARK & NON-AG PARK LANDS IN PRODUCTIVE USE	88	89	+ 1	1	88	89	+ 1	1				
PART III: PROGRAM TARGET GROUP												
1. FARMS SERVED BY DEPT OF AG IRRIG SYSTEMS	555	555	+ 0	0	595	595	+ 0	0				
2. FARMS LEASED ON DEPT OF AG LANDS	310	320	+ 10	3	310	320	+ 10	3				
PART IV: PROGRAM ACTIVITY												
1. NO. AG WATER DEV STUDIES/INVESTIGATION & IMP PROJ	43	44	+ 1	2	35	44	+ 9	26				
2. AG LAND AWARDS ADMINISTERED (# OF TRANSACTIONS)	325	319	- 6	2	325	325	+ 0	0				
3. NUMBER OF NEW WATER SERVICES INSTALLED	10	17	+ 7	70	10	10	+ 0	0				
4. PIPELINE AND DITCHES MAINTAINED (MILES)	94	94	+ 0	0	94	94	+ 0	0				
5. PROCESSING FACILITIES MANAGED	2	2	+ 0	0	2	2	+ 0	0				
6. NO. OF AG LAND FIELD INSPECTIONS CONDUCTED	170	167	- 3	2	170	170	+ 0	0				

**VARIANCE REPORT NARRATIVE
FY 2011 AND FY 2012**

01 03 04 01
AGR 141

PROGRAM TITLE: AGRICULTURAL RESOURCE MANAGEMENT

PART I - EXPENDITURES AND POSITIONS

Variances were due to vacant positions and less than expected expenditures from the Irrigation System revolving fund and Agricultural Park special fund.

PART II - MEASURES OF EFFECTIVENESS

No significant variances.

PART III - PROGRAM TARGET GROUPS

No significant variances.

PART IV - PROGRAM ACTIVITIES

Item 3- Increased number of new agricultural operations requesting water service from program.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0
EXPENDITURES (\$1000's)	3,895	2,659	- 1,236	32	825	269	- 556	67	3,178	3,152	- 26	1
TOTAL COSTS												
POSITIONS	0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0
EXPENDITURES (\$1000's)	3,895	2,659	- 1,236	32	825	269	- 556	67	3,178	3,152	- 26	1
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. AGRICULTURAL LANDS DIRECTLY MANAGED BY ADC (ACRES)	18960	18960	+ 0	0	18960	20160	+ 1200	6				
2. AG LANDS SRVED BY ADC IRRIG SYS & INFRSTRC (ACRES)	17646	17646	+ 0	0	37646	37646	+ 0	0				
3. IRRIG SYS AND INFRASTRUCTURE PROJ MANAGED BY ADC	2	2	+ 0	0	3	3	+ 0	0				
4. AGRICULTURE RELATED FACILITIES MANAGED BY ADC	1	1	+ 0	0	1	1	+ 0	0				
5. ADC PROJECTS THAT BENEFIT DIVERSIFIED AGRICULTURE	9	9	+ 0	0	9	9	+ 0	0				
6. LAND IN AGRIC CONSERV EASEMNTS ADC HOLDS TITLE TO	108	108	+ 0	0	108	108	+ 0	0				
7. AGRIC RELATED PROJ NEEDING ADC EVAL & INVOLVEMENT	1	1	+ 0	0	1	2	+ 1	100				
PART III: PROGRAM TARGET GROUP												
1. ACRES FRMR SUGAR & PINE LND AVAIL FOR CONT AG USE	72000	72000	+ 0	0	72000	72000	+ 0	0				
2. MAJOR AGRICULTURAL IRRIGATION SYS & INFRASTRUCTURE	8	8	+ 0	0	8	8	+ 0	0				
3. AG PRCESSING, MRSHALLING, PACKING, WAREHSING FACIL	1	1	+ 0	0	1	1	+ 0	0				
4. PRDCRS AND RELATED AGRIBUSINESS IN ADC PROJ AREAS	148	148	+ 0	0	148	148	+ 0	0				
5. AGRICULTURAL COOPERATIVES	5	5	+ 0	0	5	6	+ 1	20				
6. LNDOWNRS INTRESTD IN PRSERVING AG LAND OR INFRASTR	2	2	+ 0	0	1	2	+ 1	100				
7. PRVT GRPS, GOV AGENCIES WRKING AG OR LND/WTR ISSUES	4	4	+ 0	0	4	5	+ 1	25				
PART IV: PROGRAM ACTIVITY												
1. AGRICULTURAL LANDS MANAGED BY ADC (ACRES)	18960	18960	+ 0	0	18960	18960	+ 0	0				
2. # OF ONGOING IRRIG SYS AND INFRASTRUCTURE PROJECTS	6	6	+ 0	0	6	7	+ 1	17				
3. # OF TECH ASSIST/CONSULT/PROJ/STUDIES INITI BY ADC	2	2	+ 0	0	2	2	+ 0	0				
4. # OF GRANTS AND CONTRACTS AWRDED OR MANAGED BY ADC	1	1	+ 0	0	1	1	+ 0	0				
5. # OF ONGOING CAPITAL IMP PROJ FOR ADC ASSETS	1	1	+ 0	0	1	2	+ 1	100				
6. # PRDCRS BENEFIT FR ADC LAND, IRRIG, INFRSTR & FAC	115	115	+ 0	0	115	115	+ 0	0				
7. # ACRES COVRD BY AG CONS EASMNT TITLES HELD BY ADC	108	108	+ 0	0	108	108	+ 0	0				
8. AGRICULTURE RELATED PROJ BEING EVALUATED BY ADC	3	3	+ 0	0	2	2	+ 0	0				

**VARIANCE REPORT NARRATIVE
FY 2011 AND FY 2012**

01 03 04 02
AGR 161

PROGRAM TITLE: AGRIBUSINESS DEVELOPMENT AND RESEARCH

PART I - EXPENDITURES AND POSITIONS

Variances less than anticipated revolving fund expenditures.

PART II - MEASURES OF EFFECTIVENESS

No significant variances.

PART III - PROGRAM TARGET GROUPS

No significant variances.

PART IV - PROGRAM ACTIVITIES

No significant variances.

PROGRAM TITLE: GENERAL ADMINISTRATION FOR AGRICULTURE
 PROGRAM-ID: AGR-192
 PROGRAM STRUCTURE NO: 01030403

12/14/11

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	20.00	16.00	- 4.00	20	24.00	16.00	- 8.00	33	24.00	24.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,187	1,095	- 92	8	420	259	- 161	38	1,301	1,260	- 41	3
TOTAL COSTS												
POSITIONS	20.00	16.00	- 4.00	20	24.00	16.00	- 8.00	33	24.00	24.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,187	1,095	- 92	8	420	259	- 161	38	1,301	1,260	- 41	3

	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12			
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%
PART II: MEASURES OF EFFECTIVENESS								
1. % CHANGE OF TOTAL VALUE OF CROPS AND LIVESTOCK	1	NO DATA	- 1	100	1	NO DATA	- 1	100
2. # OF ACRES RECLASSIFIED FROM AG TO URBAN USE	150	344	+ 194	129	150	3000	+ 2850	1900
3. % PERSONNEL ACTIONS PROCESSED WITHIN PAYROLL CYCLE	95	95	+ 0	0	95	97	+ 2	2
4. % OF VENDOR PAYMENTS MADE WITHIN 30 DAYS	95	86	- 9	9	95	95	+ 0	0
5. % OF DATA PROCESSING REQUESTS COMPLETED	85	80	- 5	6	85	85	+ 0	0

PART III: PROGRAM TARGET GROUP								
1. TOTAL ACRES IN DIVERSIFIED CROPS AND LIVESTOCK	1240000	NO DATA	- 1240000	100	1240000	NO DATA	- 1240000	100
2. DIVERSIFIED FARM OPERATORS AND FARM WORKERS (#)	7100	NO DATA	- 7100	100	7150	NO DATA	- 7150	100
3. INVENTORY OF IMPORTANT AG LANDS (ACRES)	NO DATA	2212	+ 2212	0	NO DATA	60000	+ 60000	0
4. EMPLOYEES (NUMBER)	338	234	- 104	31	338	338	+ 0	0
5. DIVISIONS (NUMBER)	6	6	+ 0	0	6	5	- 1	17
6. BRANCHES (NUMBER)	12	12	+ 0	0	12	13	+ 1	8
7. ATTACHED AGENCIES (NUMBER)	1	1	+ 0	0	1	1	+ 0	0

PART IV: PROGRAM ACTIVITY								
1. # LAND USE PERMIT APPL REVIEWED AFFECTING AG LANDS	25	23	- 2	8	25	25	+ 0	0
2. NUMBER OF PERSONNEL ACTIONS PROCESSED	2000	1810	- 190	10	2000	1850	- 150	8
3. NUMBER OF PURCHASE ORDERS PROCESSED	1962	2048	+ 86	4	2000	2100	+ 100	5
4. NUMBER OF PETTY CASH CHECKS PROCESSED	275	242	- 33	12	300	275	- 25	8
5. NUMBER OF DATA PROCESSING REQUESTS RECEIVED	600	560	- 40	7	600	600	+ 0	0

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 03 04 03
AGR 192

PROGRAM TITLE: GENERAL ADMINISTRATION FOR AGRICULTURE

PART I - EXPENDITURES AND POSITIONS

Variances are due to position vacancies.

PART II - MEASURES OF EFFECTIVENESS

Item 1- No data available.

Item 2- Variance due to unanticipated filings and approvals for reclassification by private entities.

PART III - PROGRAM TARGET GROUPS

Items 1 & 2- No data available.

Item 4- Variance due to hiring freeze.

PART IV - PROGRAM ACTIVITIES

Item 2- Variance possibly due to hiring freeze and decreased amount of employees.

Item 4- Variance due to decreased spending by the Department because of current fiscal conditions.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12						
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%			
PART I: EXPENDITURES & POSITIONS															
RESEARCH & DEVELOPMENT COSTS															
POSITIONS															
EXPENDITURES (\$1,000's)															
OPERATING COSTS															
POSITIONS	9.00	7.00	-	2.00	22	11.00	7.00	-	4.00	36	11.00	11.00	+	0.00	0
EXPENDITURES (\$1000's)	1,816	1,343	-	473	26	1,069	705	-	364	34	983	1,341	+	358	36
TOTAL COSTS															
POSITIONS	9.00	7.00	-	2.00	22	11.00	7.00	-	4.00	36	11.00	11.00	+	0.00	0
EXPENDITURES (\$1000's)	1,816	1,343	-	473	26	1,069	705	-	364	34	983	1,341	+	358	36
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12										
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%							
PART II: MEASURES OF EFFECTIVENESS															
1. FISHERY PRODUCTION - OCEAN (MILLIONS OF POUNDS)	22	32	+	10	45	22	32	+	10	45					
2. AQUACULTURE PRODUCTION (THOUSANDS OF POUNDS)	1000	287	-	713	71	1500	1000	-	500	33					
3. PRIMARY VALUE OF AQUACULTURE PRODUCTION (\$000)	35000	29970	-	5030	14	37500	35000	-	2500	7					
4. TOTAL AQUACULTURE EMPLOYMENT	326	318	-	8	2	334	350	+	16	5					

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: FISHERIES AND AQUACULTURE

01 04

PART I - EXPENDITURES AND POSITIONS

The variance in the position count is generally attributed to vacancies due to budget constraints, personnel turnovers, furloughs, and pending recruitment and filling. The variance for expenditures is generally attributed to personnel expenditures being less than planned due to position vacancies. Details of the position and expenditure variances are best examined at the lowest program level.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

PROGRAM TITLE: COMMERCIAL FISHERIES & RESOURCE ENHANCEMENT
 PROGRAM-ID: LNR-153
 PROGRAM STRUCTURE NO: 010402

12/14/11

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	5.00	5.00	+ 0.00	0	7.00	5.00	- 2.00	29	7.00	7.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,414	1,075	- 339	24	966	602	- 364	38	669	1,033	+ 364	54
TOTAL COSTS												
POSITIONS	5.00	5.00	+ 0.00	0	7.00	5.00	- 2.00	29	7.00	7.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,414	1,075	- 339	24	966	602	- 364	38	669	1,033	+ 364	54
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. FISHERY PRODUCTION-OCEAN (MILL. LBS)	30	32	+ 2	7	30	32	+ 2	7				
2. PRIMARY VALUE OF FISHERY PRODUCTION (\$000)	75	91	+ 16	21	75	95	+ 20	27				
3. FISHING REPTS COLL & PROCESSD AS % TOTAL REPTS DUE	95	96	+ 1	1	95	96	+ 1	1				
4. TOTAL CATCH MHI BOTTOMFISH/TOTAL ALLOWABLE CATCH	1	1	+ 0	0	1	1	+ 0	0				
PART III: PROGRAM TARGET GROUP												
1. LICENSED COMMERCIAL FISHERMEN (1000)	3.3	3.7	+ 0.4	12	3.3	3.7	+ 0.4	12				
2. COMMERCIAL MARINE DEALERS (HUNDREDS)	3	3	+ 0	0	3	3	+ 0	0				
3. FISHG-ASSOCIATED COMMERCIAL ENTERPRISES (100'S)	5	5	+ 0	0	5	5	+ 0	0				
4. PUBLIC CONSUMERS OR USERS OF FISHERY PRDTS (000'S)	6	6	+ 0	0	6	6	+ 0	0				
PART IV: PROGRAM ACTIVITY												
1. COMMERCIAL FISHING LICENSES & PERMITS ISSUED (000)	4	4	+ 0	0	4	4	+ 0	0				
2. FISH DATA COLL - CATCH REPTS PROCESSED (000'S)	520	528	+ 8	2	520	528	+ 8	2				
3. FISH DATA COLL - PORT MONITORING VISITS (00'S)	0	0	+ 0	0	0	0	+ 0	0				
4. FISH DATA COLL - INTERNAL & EXTERN. DATA REQUESTS	200	200	+ 0	0	200	200	+ 0	0				
5. NO. OF MTGS & CONTACTS W/OTHER MGT AGENCIES	13	13	+ 0	0	13	13	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 04 02
LNR 153

PROGRAM TITLE: COMMERCIAL FISHERIES & RESOURCE ENHANCEMENT

PART I - EXPENDITURES AND POSITIONS

FY 11: Actual expenditures reflect a scale down on spending for Federal-funded projects requiring state matching funds.

FY 12: Actual expenditures in the first quarter were lower than previously estimated as a result of less activity and manpower at the Anuenue Fisheries Research Center.

PART II - MEASURES OF EFFECTIVENESS

Item 2: Long-line fishery landings only increased by 2.5 million pounds, but the ex-vessel value of big-eye and yellow-fin tuna increased by 21%. The trend is expended to continue in FY 12.

PART III - PROGRAM TARGET GROUPS

Item 1: Better enforcement of the commercial marine license requirement on the long-line fleet yielded a 12% increase in license sales. In addition, the state's stagnant economy has caused many recreational fishermen to purchase commercial fishing licenses in order to sell fish that they may catch for additional income.

PART IV - PROGRAM ACTIVITIES

No significant variances.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12						
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%			
PART I: EXPENDITURES & POSITIONS															
RESEARCH & DEVELOPMENT COSTS															
POSITIONS															
EXPENDITURES (\$1,000's)															
OPERATING COSTS															
POSITIONS	4.00	2.00	-	2.00	50	4.00	2.00	-	2.00	50	4.00	4.00	+	0.00	0
EXPENDITURES (\$1000's)	402	268	-	134	33	103	103	+	0	0	314	308	-	6	2
TOTAL COSTS															
POSITIONS	4.00	2.00	-	2.00	50	4.00	2.00	-	2.00	50	4.00	4.00	+	0.00	0
EXPENDITURES (\$1000's)	402	268	-	134	33	103	103	+	0	0	314	308	-	6	2
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12										
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%							
PART II: MEASURES OF EFFECTIVENESS															
1. AQUACULTURE PRODUCTION (THOUSANDS OF POUNDS)	1000	287	-	713	71	1500	1000	-	500	33					
2. PRIMARY VALUE OF AQUACULTURE PRODUCTION (\$000)	35000	29970	-	5030	14	37500	35000	-	2500	7					
3. TOTAL AQUACULTURE EMPLOYMENT	326	318	-	8	2	334	350	+	16	5					
PART III: PROGRAM TARGET GROUP															
1. AQUACULTURE OPERATIONS STATEWIDE	75	75	+	0	0	80	80	+	0	0					
PART IV: PROGRAM ACTIVITY															
1. INFORMATION SENT (NUMBER)	250	100	-	150	60	250	100	-	150	60					
2. PERMIT ASSISTANCE (NUMBER)	200	100	-	100	50	225	100	-	125	56					
3. DISEASE ASSISTANCE (NUMBER OF CASES)	175	186	+	11	6	200	200	+	0	0					
4. PROMOTIONAL EVENTS AND PRESENTATIONS (NUMBER)	2	1	-	1	50	4	5	+	1	25					

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 04 03
AGR 153

PROGRAM TITLE: AQUACULTURE DEVELOPMENT PROGRAM

PART I - EXPENDITURES AND POSITIONS

Variances were due to position vacancies, lack of federal funds, and less than anticipated expenditures from the Aquaculture Development special fund.

PART II - MEASURES OF EFFECTIVENESS

Item 1 and 2- The production numbers were adjusted to reflect the loss of production in the open ocean aquaculture cages. Additionally, estimates have been adjusted for subsequent years as production increased with these two companies, additional freshwater operations come online and an additional open ocean operation begins production.

PART III - PROGRAM TARGET GROUPS

No significant variance.

PART IV - PROGRAM ACTIVITIES

Items 1, 2 and 4- Staff has been cut 75% due to the 2009 Reduction-in-Force (RIF) initiative, severely hampering public/industry interaction and support (including events). Additionally, much of the information traditionally sent out by Aquaculture Development Program (ADP) can be found on the Internet and ADP staff can redirect questions to the established sources.

STATE OF HAWAII
PROGRAM TITLE: TECHNOLOGY
PROGRAM-ID:
PROGRAM STRUCTURE NO: 0105

VARIANCE REPORT

REPORT V61
12/14/11

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	16.00	16.00	+ 0.00	0	16.00	16.00	+ 0.00	0	16.00	16.00	+ 0.00	0
EXPENDITURES (\$1000's)	52,892	38,901	- 13,991	26	12,481	8,972	- 3,509	28	39,198	36,253	- 2,945	8
TOTAL COSTS												
POSITIONS	16.00	16.00	+ 0.00	0	16.00	16.00	+ 0.00	0	16.00	16.00	+ 0.00	0
EXPENDITURES (\$1000's)	52,892	38,901	- 13,991	26	12,481	8,972	- 3,509	28	39,198	36,253	- 2,945	8
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. INCR IN LEVERAGING PUBLIC INV W/PRIV CAPITAL	500000	0	- 500000	100	5000000	0	- 5000000	100				
2. INCR IN # OF VENTURE CAPITAL PARTNERSHIPS ESTAB	1	0	- 1	100	1	0	- 1	100				
3. # OF COMPANIES ASSISTED (HTDC)	140	135	- 5	4	140	180	+ 40	29				
4. AMOUNT OF NELHA TENANT SALES (\$M)	90.8	90.0	- 0.8	1	99.9	99.0	- 0.9	1				
5. INCREASE IN NELHA REVENUES (\$K)	1017	1005	- 12	1	899	900	+ 1	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: TECHNOLOGY

01 05

PART I - EXPENDITURES AND POSITIONS

The variance in the position count is generally attributed to vacancies due to budget constraints, personnel turnovers, furloughs, and pending recruitment and filling. The variance for expenditures is generally attributed to personnel expenditures being less than planned due to position vacancies. Details of the position and expenditure variances are best examined at the lowest program level.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 05 01
BED 120

PROGRAM TITLE: PROGRAM ON ENVIRONMENT & ENERGY DEVELOPMENT

PART I - EXPENDITURES AND POSITIONS

Item 1. Expenditures in excess of budget are due to actual/estimated non-appropriated expenditures incurred.

PART II - MEASURES OF EFFECTIVENESS

Item 1. 2011:Decrease in state matching increased ratio 2012:Decrease in external matching decreased ratio.

Item 2. 2011:The recorded amount of renewable generation on 2010 Renewable Portfolio Standard reports are lower due to the time for interconnecting small distributed renewable distributed generation.

Item 5. 2011:estimated value, survey parameters have changed.

Item 6. 2011:new metric is based on actual vehicle registrations.

PART III - PROGRAM TARGET GROUPS

Item 3. 2011/2012:Decrease due to budget and staffing limits.

PART IV - PROGRAM ACTIVITIES

Item 1. 2011:Projects delayed due to Public Utilities Commission (PUC) review and approval process

Item 2. 2011/2012:MWh saved increased due to adoption of new building code.

Item 3. 2011/2012:Increase in direct project facilitation.

Item 4. 2011:Procurement and contracting process delayed FY 2010 contract executions to FY 2011. 2012:Decreased program funds reduced contract activity.

Item 5. 2011:One additional PUC regulatory change for the "feed-in-tariff" program to facilitate small and medium-sized renewable energy projects to sell their electricity to Hawaiian Electric Company.

PROGRAM TITLE: HIGH TECHNOLOGY DEVELOPMENT CORPORATION

12/14/11

PROGRAM-ID: BED-143

PROGRAM STRUCTURE NO: 010502

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	3.00	3.00	+ 0.00	0	3.00	3.00	+ 0.00	0	3.00	3.00	+ 0.00	0
EXPENDITURES (\$1000's)	9,515	5,775	- 3,740	39	2,537	1,295	- 1,242	49	9,290	7,421	- 1,869	20
TOTAL COSTS												
POSITIONS	3.00	3.00	+ 0.00	0	3.00	3.00	+ 0.00	0	3.00	3.00	+ 0.00	0
EXPENDITURES (\$1000's)	9,515	5,775	- 3,740	39	2,537	1,295	- 1,242	49	9,290	7,421	- 1,869	20
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. # OF COMPANIES ASSTD AT HTDC INCUBATION CENTERS	140	135	- 5	4	140	180	+ 40	29				
2. MKTG:# OF INDIVIDUALS OR COMPANIES ASSISTED	32200	32373	+ 173	1	32200	32800	+ 600	2				
PART III: PROGRAM TARGET GROUP												
1. # OF POTENTIAL TECH-BASED COMPANIES	1850	1235	- 615	33	1850	1350	- 500	27				
2. # OF COMPANIES APPLYING FOR INCUBATION SERVICES	17	18	+ 1	6	15	23	+ 8	53				
PART IV: PROGRAM ACTIVITY												
1. # OF CONTACTS AND RESPONSES	128500	128039	- 461	0	128500	128100	- 400	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 05 02
BED 143

PROGRAM TITLE: HIGH TECHNOLOGY DEVELOPMENT CORPORATION

PART I - EXPENDITURES AND POSITIONS

The expenditure variances in both years are primarily due to vacancy savings, a hold on pursuing new technology opportunities and/or to develop new technology centers, the disbursement of technology centers facility-related expenses through an approved asset management contract, a hold on activities in the technology loan program as the program focuses on core programs and services during this slow economic time.

PART II - MEASURES OF EFFECTIVENESS

Item 1: FY12 activities are estimated to be higher than planned due to increased interest from companies to become virtual tenants at the centers and the addition of more workshops and seminars to be held at the centers.

PART III - PROGRAM TARGET GROUPS

Item 1: The Manufacturing Extension Partnership (MEP) program had a change in leadership which resulted in a review and revision of the program to focus services to a smaller target group.

Item 2: The higher estimated activity in FY12 reflects the anticipated increasing interest from companies to become virtual tenants at the centers.

PART IV - PROGRAM ACTIVITIES

No significant variance.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0
EXPENDITURES (\$1000's)	6,814	120	- 6,694	98	1,706	1,666	- 40	2	5,121	5,121	+ 0	0
TOTAL COSTS												
POSITIONS	0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0
EXPENDITURES (\$1000's)	6,814	120	- 6,694	98	1,706	1,666	- 40	2	5,121	5,121	+ 0	0
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. INCR IN LEVERAGING PUBLIC INV W/PRIVATE CAPITAL	5000000	0	- 5000000	100	5000000	5000000	+ 0	0				
2. INCR IN NUMBER OF VENTURE CAP PARTNERSHIPS ESTAB	1	0	- 1	100	1	1	+ 0	0				
3. INCREASE IN NUMBER OF COMPANIES FUNDED	2	0	- 2	100	2	2	+ 0	0				
PART III: PROGRAM TARGET GROUP												
1. ENTREPRENEURIAL START-UP COMPANIES	50	50	+ 0	0	50	50	+ 0	0				
2. POTENTIAL INVEST ORG,INCL HIGH NET WORTH INDIVIDS	20	20	+ 0	0	20	20	+ 0	0				
3. SUPPORT ORGS INCLUDING LEGAL & ACCT FIRMS	5	5	+ 0	0	5	5	+ 0	0				
PART IV: PROGRAM ACTIVITY												
1. REINVEST INVEST DISTRIB IN NEW VENTURE PARTNERSHIP	0	0	+ 0	0	500000	0	- 500000	100				
2. ORGANIZE AND SPONSOR VENTURE CAPITAL CONF	4	0	- 4	100	4	3	- 1	25				
3. ENTREPRENEURIAL TRAINING PROGRAMS	1	1	+ 0	0	1	1	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 05 03
BED 145

PROGRAM TITLE: HAWAII STRATEGIC DEVELOPMENT CORPORATION

PART I - EXPENDITURES AND POSITIONS

Hawaii Strategic Development Corporation did not make any new investments although they were included in the authorization ceiling, resulting in expenditure variances in FY 11.

PART II - MEASURES OF EFFECTIVENESS

1-3. Investment transactions expected for first quarter did not close.

PART III - PROGRAM TARGET GROUPS

No significant variances.

PART IV - PROGRAM ACTIVITIES

1. No large distributions expected.
2. QTR 1: Conference was held in October 2011
3. HSDC usually sponsors 3 events a year.

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 05 04
BED 146

PROGRAM TITLE: NATURAL ENERGY LAB OF HAWAII AUTHORITY

PART I - EXPENDITURES AND POSITIONS

CEROS(S-245) Variance of \$1,696,507 is due to CEROS not receiving an appropriation of FY 11 Federal funds. As a result, some expenditures were curtailed in an effort to sustain the program for the duration of existing projects.

NELHA (S-345) variance of \$3,430,335 is mostly due to pumping of seawater cost. Tenant projects of seawater use much lower than their projections. Tenant projects for electrical and freshwater use were also significantly lower than given projections. Vacancies and furloughs also contributed to lower than projected expenditures.

FY 12 first quarter variance also due to CEROS cut back in funding and NELHA's tenant projections for use of seawater, freshwater and electrical use.

PART II - MEASURES OF EFFECTIVENESS

Item 1 - Variance due to tenant projections for use of seawater, freshwater and electrical use.

Items 2 - Variance due to one tenants output being over estimated. Item 5 - Variance due to a decrease in tenant capital investments related to the slow down of the economy.

PART III - PROGRAM TARGET GROUPS

Item 1 - Variance due to loss of loss of two tenants and no new tenants located in this time frame.

Item 2 & 3- Variance due to projected/interest tenants unable to locate at NELHA in this time frame.

Item 4- Variance due to down-turn in economy/slowing of tourism industry.

PART IV - PROGRAM ACTIVITIES

Item 1 and 3- Variance due to slowdown in the economy.

Item 6- Variance due to down-turn in economy/slowing of tourism industry

STATE OF HAWAII

PROGRAM TITLE: NATURAL ENERGY LAB OF HAWAII AUTHORITY

PROGRAM-ID: AGS-846

PROGRAM STRUCTURE NO: 010505

VARIANCE REPORT

REPORT V61

12/14/11

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS												
EXPENDITURES (\$1000's)												
TOTAL COSTS												
POSITIONS												
EXPENDITURES (\$1000's)												
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. MAINTAINED FOR HISTORICAL BUDGET PURPOSES ONLY	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	0		

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 05 05
AGS 846

PROGRAM TITLE: NATURAL ENERGY LAB OF HAWAII AUTHORITY

PART I - EXPENDITURES AND POSITIONS

Although the program was transferred during the 2009 Legislative Session to the Department of Accounting and General Services, the program remained in the Department of Business and Economic Development for Tourism (BED-146). See BED-146 for explanation of variances.

PART II - MEASURES OF EFFECTIVENESS

See BED-146 for explanation of variances.

PART III - PROGRAM TARGET GROUPS

See BED-146 for explanation of variances.

PART IV - PROGRAM ACTIVITIES

See BED-146 for explanation of variances.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12						
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%			
PART I: EXPENDITURES & POSITIONS															
RESEARCH & DEVELOPMENT COSTS															
POSITIONS															
EXPENDITURES (\$1,000's)															
OPERATING COSTS															
POSITIONS	4.00	1.00	-	3.00	75	4.00	1.00	-	3.00	75	4.00	4.00	+	0.00	0
EXPENDITURES (\$1000's)	554	398	-	156	28	184	40	-	144	78	580	724	+	144	25
TOTAL COSTS															
POSITIONS	4.00	1.00	-	3.00	75	4.00	1.00	-	3.00	75	4.00	4.00	+	0.00	0
EXPENDITURES (\$1000's)	554	398	-	156	28	184	40	-	144	78	580	724	+	144	25
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12										
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%							
PART II: MEASURES OF EFFECTIVENESS															
1. SURFACE WATER SUPPLY DEVELOPED (MGD)	0	0	+	0	0	0	+	0	0	0	+	0	0	0	0
2. GROUNDWATER SUPPLY DEVELOPED (MGD)	1	0	-	1	100	1	1	+	0	0	+	0	0	0	0
3. WATER CREDITS PROVIDED TO STATE AGENCIES (1000 GAL)	500	1	-	499	100	500	500	+	0	0	+	0	0	0	0
4. STATE LANDS DEVELOPED (ACRES)	20	10	-	10	50	20	20	+	0	0	+	0	0	0	0
PART III: PROGRAM TARGET GROUP															
1. DEFACTO POPULTN BENEFITNG FR IMPRVMENTS (NO. IN MIL)	1.4	1.4	+	0	0	1.4	1.4	+	0	0	1.4	1.4	+	0	0
PART IV: PROGRAM ACTIVITY															
1. PLANNING AND PROGRAMMING (NUMBER OF PROJECTS)	10	10	+	0	0	10	20	+	10	100	10	20	+	10	100
2. PROJECTS DESIGNED (NUMBER OF PROJECTS)	10	10	+	0	0	10	20	+	10	100	10	20	+	10	100
3. ENGINEERING CONSULTANT CONTRACTS ADMINISTERED	4	4	+	0	0	4	10	+	6	150	4	10	+	6	150
4. ENGIN SVCS PROVIDED TO OTHER DLNR OFFICES (MAN HRS)	20000	20000	+	0	0	20000	20000	+	0	0	20000	20000	+	0	0
5. CIP EXPENDITURES (\$1,000)	25000	21505	-	3495	14	20000	30000	+	10000	50	20000	30000	+	10000	50
6. ALTERNATE WATER DEVLPM PROJECTS INVESTIGATED (NO.)	0	0	+	0	0	0	0	+	0	0	0	0	+	0	0

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 06
LNR 141

PROGRAM TITLE: WATER AND LAND DEVELOPMENT

PART I - EXPENDITURES AND POSITIONS

Position variance was due to vacancy attributed to promotion and unfilled/unbudgeted positions.

Differences in budgeted amount and actual expenditures are primarily due to staff vacancy and unused accrued vacation/sick leave fund for capital improvements program (CIP) staff.

PART II - MEASURES OF EFFECTIVENESS

Item 2: Reflects authorized water projects and their completion; there has been a downturn in funding for such projects.

Item 3: Reflects downturn in requests for credits by State agencies.

Item 4: Reflects authorized land development projects and their completions; there has been a downturn in funding for such projects.

PART III - PROGRAM TARGET GROUPS

No significance variance.

PART IV - PROGRAM ACTIVITIES

Items 1, 2 and 3: FY12 estimates reflect greater number of projects authorized than anticipated.

Item 5: FY11 reflects actual expenditures based on contractor invoicing and payment processing; an additional \$55 million is encumbered in consultant and/or construction contracts for expenditure.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12						
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%			
PART I: EXPENDITURES & POSITIONS															
RESEARCH & DEVELOPMENT COSTS															
POSITIONS															
EXPENDITURES (\$1,000's)															
OPERATING COSTS															
POSITIONS	2.00	2.00	+	0.00	0	2.00	2.00	+	0.00	0	2.00	2.00	+	0.00	0
EXPENDITURES (\$1000's)	1,047	800	-	247	24	268	186	-	82	31	819	894	+	75	9
TOTAL COSTS															
POSITIONS	2.00	2.00	+	0.00	0	2.00	2.00	+	0.00	0	2.00	2.00	+	0.00	0
EXPENDITURES (\$1000's)	1,047	800	-	247	24	268	186	-	82	31	819	894	+	75	9
					FISCAL YEAR 2010-11				FISCAL YEAR 2011-12						
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%							
PART II: MEASURES OF EFFECTIVENESS															
1. NEW PRIVATE DEVELOPMENT IN KAKAAKO COMM DEV (\$M)	86.53	49.09	-	37.44	43	82.9	49.5	-	33.4	40					
2. NEW PRIVATE DEVELOPMENT W/IN KALAELOA (\$M)	45.5	46.0	+	0.5	1	59.75	77.75	+	18	30					

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

PROGRAM TITLE: SPECIAL COMMUNITY DEVELOPMENT

01 07

PART I - EXPENDITURES AND POSITIONS

The variance in the position count is generally attributed to vacancies due to budget constraints, personnel turnovers, furloughs, and pending recruitment and filling. The variance for expenditures is generally attributed to personnel expenditures being less than planned due to position vacancies. Details of the position and expenditure variances are best examined at the lowest program level.

PART II - MEASURES OF EFFECTIVENESS

See Lowest Level Programs for additional information.

PROGRAM TITLE: HAWAII COMMUNITY DEVELOPMENT AUTHORITY
 PROGRAM-ID: BED-150
 PROGRAM STRUCTURE NO: 010701

12/14/11

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	2.00	2.00	+ 0.00	0	2.00	2.00	+ 0.00	0	2.00	2.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,047	800	- 247	24	268	186	- 82	31	819	894	+ 75	9
TOTAL COSTS												
POSITIONS	2.00	2.00	+ 0.00	0	2.00	2.00	+ 0.00	0	2.00	2.00	+ 0.00	0
EXPENDITURES (\$1000's)	1,047	800	- 247	24	268	186	- 82	31	819	894	+ 75	9
					FISCAL YEAR 2010-11				FISCAL YEAR 2011-12			
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. NEW PRIV DEV IN KAKAAKO COM DEV DIST (\$M)	86.53	49.09	- 37.44	43	82.9	49.5	- 33.4	40				
2. NEW BLDG FLOOR SPACE IN KAKAAKO (1000 SF)	61.5	61.5	+ 0	0	768	571	- 197	26				
3. # OF NEW HOUSING UNITS IN KAKAAKO	34	34	+ 0	0	693	489	- 204	29				
4. # OF NEW PUBLIC FACILITIES IN KAKAAKO	0	0	+ 0	0	0	0	+ 0	0				
5. # ACTIVELY-USED PARCELS IN KALAELOA CDD	54	55	+ 1	2	57	55	- 2	4				
6. NEW PRIVATE DEVELOPMENT WITHIN KALAELOA (\$M)	45.5	46.0	+ 0.5	1	59.75	77.75	+ 18	30				
PART III: PROGRAM TARGET GROUP												
1. # OF RESIDENTS IN KAKAAKO	9579	9579	+ 0	0	NO DATA	10079	+ 10079	0				
2. # OF EMPLOYEES IN KAKAAKO	25767	25767	+ 0	0	25877	25882	+ 5	0				
3. # OF BUSINESSES IN KAKAAKO	1656	1656	+ 0	0	1656	1664	+ 8	0				
4. # OF LANDUSERS WITHIN KALAELOA	14	15	+ 1	7	14	15	+ 1	7				
5. # RESIDENTS WITHIN KALAELOA & SURROUNDING AREAS	5100	5100	+ 0	0	5100	5100	+ 0	0				
PART IV: PROGRAM ACTIVITY												
1. DEVELOPMENT PERMITS ISSUED IN KAKAAKO	160	154	- 6	4	160	160	+ 0	0				
2. # INFRASTRUCTURE IMPROV PROJS BEGUN IN KAKAAKO	1	1	+ 0	0	0	0	+ 0	0				
3. NEW PUBLIC IMPROVEMENTS IN KAKAAKO (\$M)	14.76	7.79	- 6.97	47	0	6.18	+ 6.18	0				
4. # PARCELS IN KALAELOA COVERED BY ECON DEV PLAN	83	83	+ 0	0	83	83	+ 0	0				
5. NEW PLANNING IN KALAELOA (\$M)	0	0	+ 0	0	0	0	+ 0	0				
6. # PARCELS, INFRASTRUCTURE SYS CONVEYED IN KALAELOA	83	83	+ 0	0	83	83	+ 0	0				
7. # PROJS FACILITATED & COMPLETED IN KALAELOA	5	5	+ 0	0	5	5	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 07 01
BED 150

PROGRAM TITLE: HAWAII COMMUNITY DEVELOPMENT AUTHORITY

PART I - EXPENDITURES AND POSITIONS

FY11: The variance is due to: 1) The HCDA Kakaako revolving fund expenditure being \$147.6 less than budget; 2) Kalaeloa revolving fund expenditure \$139.3 less than budget.

1st Quarter FY12: 1) Q1 actual expenditure for Category 10 of Kakaako District was \$6.3 lower than allotment; 2) Q1 actual expenditure Category 20 of Kakaako District was \$69.2 lower than allotment; 3) Q1 actual expenditure for Category 10 of Kalaeloa District was \$1.5 lower than allotment; 4) actual expenditure for Category 20 of Kalaeloa District was \$31.5 lower than allotment.

PART II - MEASURES OF EFFECTIVENESS

Item 1.

FY11: The negative \$37.4 M variance is due to the time table change for Halekauwili Place Project, a public-private partnership project to provide for rent housing units.

FY12: The negative \$33.4 million variance is also due to Halekauwili Place Project schedule change.

Item 2.

FY11: No significant variance.

FY12: The negative 196.6 (1,000 sf) is because of Halekauwili Place Project that is expected to be completed in FY15.

Item 3.

FY11: No significant variance.

FY12: The negative 204 is because Halekauwili Place Project that is expected to be completed in FY15.

Item 5.

FY11: The positive 1 actively used parcel is for FBI-Penrose.

FY12: Previously estimated 57 for FY12 was an over-statement.

Item 6.

FY11: the positive variance of \$0.5 million is because of Hunt Kalaeloa Renewable Energy Project.

FY12: the positive variance of \$18.0 million is because of Hunt Kalaeloa Renewable Energy Project.

PART III - PROGRAM TARGET GROUPS

Item 1.

FY11: No significant variance.

FY12: the positive 500 variance is because Pacifica was completed and occupied in November 2011.

Item 2.

FY11: No significant variance.

FY12: the positive 5 variance is because Pacifica was completed and occupied in November 2011.

Item 3.

FY11: No significant variance.

FY12: the positive 8 variance is because Pacifica was completed and occupied in November 2011.

Item 4.

FY11: the positive 1 variance is because Penrose/Walsh became land user.

FY12: the positive 1 variance is because Penrose/Walsh became land user.

PART IV - PROGRAM ACTIVITIES

Item 1.

FY11: negative 6 variance is due to slow economic recovery that has negatively impacted development projects.

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 07 01
BED 150

PROGRAM TITLE: HAWAII COMMUNITY DEVELOPMENT AUTHORITY

Item 3.

FY11: negative \$6.97 million variance is due to actual expenditures for various projects were less than estimated: 1). negative \$0.33 million effect of Kolowalu Park project; 2). negative \$0.75 million effect of Mother Waldron Park project; 3). negative \$0.78 million effect of Improvements to Waterfront, Gateway, and Kewalo Basin Parks project; 4). negative \$0.57 million effect of Kewalo Basin Harbor Improvement project; 5). negative \$0.32 million effect of traffic signal at Queen and Kamakee intersection project; 6) negative \$0.32 million effect of Piano lot parking project, and 7) negative \$3.0 million of McKinley High School track and field project which has yet started.

FY12: Positive \$6.18 million variance is because various projects to be completed in FY12: 1) \$0.05 million effect of Kolowalu Park that has been completed and dedicated in FY11; 2) \$1.21 million effect of Mother Waldron Park; 3) \$0.4 million effect of Improvements to Waterfront, Gateway, and Kewalo Basin Parks project; 4) \$4.03 million effect of Kewalo Basin Harbor improvement project; 5) \$0.31 million effect of traffic signal at Queen and Kamakee intersection project; 6) \$0.18 million effect of Piano lot parking project which was completed in September 2011.

STATE OF HAWAII

VARIANCE REPORT

REPORT V61

PROGRAM TITLE: ALOHA TOWER DEVELOPMENT CORPORATION

12/14/11

PROGRAM-ID: BED-151

PROGRAM STRUCTURE NO: 010702

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS												
EXPENDITURES (\$1000's)												
TOTAL COSTS												
POSITIONS												
EXPENDITURES (\$1000's)												
					FISCAL YEAR 2010-11				FISCAL YEAR 2011-12			
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%
PART II: MEASURES OF EFFECTIVENESS												
1. PROGRAM DELETED BY 2010 LEGISLATURE	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	0		

**VARIANCE REPORT NARRATIVE
FY 2011 AND FY 2012**

01 07 02
BED 151

PROGRAM TITLE: ALOHA TOWER DEVELOPMENT CORPORATION

PART I - EXPENDITURES AND POSITIONS

No significant variances.

PART II - MEASURES OF EFFECTIVENESS

No data available due to elimination of the agency appropriation and positions in Act 180, Session Laws of Hawaii 2010.

PART III - PROGRAM TARGET GROUPS

No data available due to elimination of the agency appropriation and positions in Act 180, SLH 2010.

PART IV - PROGRAM ACTIVITIES

No data available due to elimination of the agency appropriation and positions in Act 180, SLH 2010.

PROGRAM TITLE: HAWAII HOUSING FINANCE AND DEVELOPMENT CORP
 PROGRAM-ID: BED-160
 PROGRAM STRUCTURE NO: 0108

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	+ CHANGE	%	BUDGETED	ACTUAL	+ CHANGE	%	BUDGETED	ESTIMATED	+ CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS	31.00	23.00	- 8.00	26	31.00	23.00	- 8.00	26	31.00	23.00	- 8.00	26
EXPENDITURES (\$1000's)	75,702	68,198	- 7,504	10	39,923	12,740	- 27,183	68	-1,447	34,638	+ 36,085	-2,494
TOTAL COSTS												
POSITIONS	31.00	23.00	- 8.00	26	31.00	23.00	- 8.00	26	31.00	23.00	- 8.00	26
EXPENDITURES (\$1000's)	75,702	68,198	- 7,504	10	39,923	12,740	- 27,183	68	-1,447	34,638	+ 36,085	-2,494
	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12							
	PLANNED	ACTUAL	+ CHANGE	%	PLANNED	ESTIMATED	+ CHANGE	%				
PART II: MEASURES OF EFFECTIVENESS												
1. # OF HOMEBUYERS ASSISTED	623	417	- 206	33	716	619	- 97	14				
2. # OF NEW RENTAL UNITS	624	344	- 280	45	542	322	- 220	41				
3. # OF EXISTING AFFORD RENTAL HOUSING UNITS PRESERV	767	842	+ 75	10	190	200	+ 10	5				
4. # OF LEASE RENTS RENEGOTIATED	0	26	+ 26	0	0	5	+ 5	0				
5. # OF SINGLE FAM LEASHLD LOTS CONVERT TO FEE SIMPLE	0	0	+ 0	0	0	5	+ 5	0				
PART III: PROGRAM TARGET GROUP												
1. HSEHLDS EARN UP 140% OF MED INC EST BY USDHUD	2700	NO DATA	- 2700	100	2700	NO DATA	- 2700	100				
2. EMPLOYEES OF TARGETED IND IDENTIFIED BY DBEDT	0	NO DATA	- 0	0	0	NO DATA	- 0	0				
PART IV: PROGRAM ACTIVITY												
1. ORIGINATE LOANS/GRANTS FOR ACQ/REHAB OR DEV OF HSE	967	401	- 566	59	525	1019	+ 494	94				
2. ALLOCATE TAX CRDT FOR ACQ/REHAB OR DEV OF HOUSING	1084	999	- 85	8	0	300	+ 300	0				
3. ISSUE TAX-EXEMPT REVENUE BONDS (\$M)	83	82	- 1	1	75	154	+ 79	105				
4. UTILIZE CH 201H TO FAC ST & CNTY LAND APP FOR HSNG	1763	1523	- 240	14	450	301	- 149	33				
5. ACQUIRE/DISPOSE OF REAL PROPERTY	5	6	+ 1	20	3	3	+ 0	0				
6. ASSIST FIRST-TIME HOMEBUYERS	163	124	- 39	24	266	169	- 97	36				
7. PROCESS APP FOR ARBITRATION OF LEASE RENT RENEGO	0	1	+ 1	0	0	0	+ 0	0				
8. PROCESS APPLICATIONS FOR LEASEHOLD CONVERSION	0	0	+ 0	0	0	0	+ 0	0				

VARIANCE REPORT NARRATIVE FY 2011 AND FY 2012

01 08
BED 160

PROGRAM TITLE: HAWAII HOUSING FINANCE AND DEVELOPMENT CORP

PART I - EXPENDITURES AND POSITIONS

The position variance is primarily due to a delay in filling of positions.

The expenditure variance is due to delays in projects.

Item 5: This is not considered a significant variances.

Item 6: Variances in FY11 and FY12 were due to project delays.

PART II - MEASURES OF EFFECTIVENESS

Item 1: In FY11 the start-up of the anticipated Hula Mae single-family mortgage program was delayed due to unfavorable interest rates which resulted in fewer homebuyers being assisted. In FY12 the primary cause of the variance was the project delays.

Item 2: Delays due to construction and financing challenges caused lower actual production of new rental units in FY11 and FY12.

Item 3: The addition of one previously unplanned project and the other planned projects meeting earlier deadlines caused a higher than planned number of units preserved.

PART III - PROGRAM TARGET GROUPS

No data provided for this program measure.

PART IV - PROGRAM ACTIVITIES

Item 1: Changes in the timing of approvals and loan closings resulted in variances in loan originations in FY11 and FY12.

Item 2: There were no tax credit allocations previously planned for FY12.

Item 3: In FY12, there was a higher than anticipated utilization of the Hula Mae multi-family program, which is funded with tax-exempt revenue bonds.

Item 4: Variances were primarily caused by project delays and reduction of estimated number of units requiring approvals.

VARIANCE REPORT

	FISCAL YEAR 2010-11				THREE MONTHS ENDED 09-30-11				NINE MONTHS ENDING 06-30-12			
	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	± CHANGE	%
PART I: EXPENDITURES & POSITIONS												
RESEARCH & DEVELOPMENT COSTS												
POSITIONS												
EXPENDITURES (\$1,000's)												
OPERATING COSTS												
POSITIONS					0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0
EXPENDITURES (\$1000's)					0	0	+ 0	0	79	0	- 79	100
TOTAL COSTS												
POSITIONS					0.00	0.00	+ 0.00	0	0.00	0.00	+ 0.00	0
EXPENDITURES (\$1000's)					0	0	+ 0	0	79	0	- 79	100

	FISCAL YEAR 2010-11				FISCAL YEAR 2011-12			
	PLANNED	ACTUAL	± CHANGE	%	PLANNED	ESTIMATED	± CHANGE	%
PART II: MEASURES OF EFFECTIVENESS								
1. NEW PROGRAM ESTABLISHED BY 2011 LEGISLATURE	NO DATA	NO DATA	+ 0	0	NO DATA	NO DATA	+ 0	0