April 1, 2020

FINANCE MEMORANDUM
MEMO NO. 20-08

TO: All Department Heads

FROM: Craig K. Hirai /s/ Director of Finance

SUBJECT: Update of Revenue Estimates

The Department of Budget and Finance compiles and reports the State’s revenues to the Council on Revenues (Council) as required by Section 37-111, HRS. The Council submits its report on projections of tax and non-tax revenues to the Governor and the Legislature for their use in making budget decisions. In anticipation of the Council’s next meeting, we are requesting an update of your department’s revenue projections.

Because of the unprecedented impact that the COVID-19 pandemic has had on our State, it is important that your revenue estimates be reviewed and updated. Due to the change in the legislative timeline, the revenues reported during this period will impact the Legislature’s deliberations on the FY 20-21 budget and the Governor’s FY 21 Budget Execution Policies. It is imperative that all revenues are identified and reported accurately.

While the situation is continually changing, we want to provide some assumptions to allow consistency in the estimates that your department is providing. For this update, we are asking departments to formulate their revenue estimates using the following assumptions:

- Cessation of non-essential operations and the shelter in place order will remain in effect through April 30, 2020.
- Operations will be in a transitional period during May - June 2020.
- Operations will begin to normalize in July 2020.
All departments are required to use the online system to prepare their updates. If you have new personnel who need access to e-Rev, please send an e-mail message to donovan.y.chun@hawaii.gov with the full names of new users of the system.

If your department receives or anticipates receipt of revenues, please add the new revenues through the online system. If your department has revenue sources that have terminated, termination should be notated in e-Rev and estimate forms should be submitted to the Budget, Program Planning and Management Division (BPPMD) for deletion from e-Rev.

To maintain alignment of the revenue reporting system with the Federal Awards Management System, departments are requested to review and update federal fund revenue worksheets in e-Rev as may be necessary. This includes using the correct means of financing (MOF) classifications of N and P (MOF N includes all major recurring federal awards and MOF P includes all other federal awards), and inputting the information into e-Rev by parent account (if assigned to only one specific grant award) or sub-account assigned to an individual grant award, as appropriate. In cases where the parent account is for more than one grant award, departments should transition their data currently reported at the parent account level to the sub-account level. Federal awards which will be transitioned to sub-account level reporting and new federal fund awards not in e-Rev as of June 30, 2015, will need new revenue worksheets with the appropriate source of funds, appropriation symbol, description and revenue estimates.

Revenue estimates should be reported on a cash basis in the year that they are received or are expected to be received. For competitive grants that are (usually) non-recurring, revenue projections should be limited to the life of the grant. For recurring grants, estimates should be made for the out-years as well. In addition, please review your estimates to ensure that they are realistic.

Also, please remember that the amounts for the last four out-years (i.e., FYs 23-26) should be rounded to the nearest thousand. For example, revenues of $2,800,000 should be input as $2,800 for FYs 23, 24, 25 and 26 in e-Rev.

To confirm your department's status for this reporting period, please return the attached sample transmittal (Attachment B) as soon as possible, but no later than Friday, May 1, 2020, to BPPMD. After this date, e-Rev will be inaccessible until the next update period in order for BPPMD to prepare reports for the Council.

Because the revenues reported during this period will impact the FY 21 Budget Execution, it is imperative that all revenues are identified and reported accurately. We appreciate your continued cooperation in updating your estimates in a timely manner. If there are any questions, please have your staff contact Mr. Neal Miyahira, Administrator of BPPMD, at 586-1530.

Attachment
ATTACHMENT B
(Due to BPPMD by May 1, 2020)

TRANSMITTAL

DATE ____________________

TO: Mr. Neal Miyahira, Administrator
Budget, Program Planning and Management Division
Department of Budget and Finance

FROM: ________________________________

SUBJECT: REVENUE ESTIMATES

( ) No changes are required

( ) Changes were made using e-Rev

( ) Changes are attached (e.g., sheets to be deleted, etc.)

If there are questions, please call ______________________________
at ______________________________.